



**TANEY COUNTY COMMISSION
BID AWARD**

BID DATE: May 14, 2025
BID FOR: Asset & Fleet Management Software
BID NUMBER: 202504-578

RESPONSES RECEIVED	TOTAL BID AMOUNT	NOTES
PSD Citywide Inc., Irving, Texas	\$67,800	See attached
Ron Turley Associates, LLC, Glendale, Arizona	\$117,050	See attached
RICEFW Technologies, Inc., Okemos, Michigan	\$633,316.80	Disqualified – missed initials on insurance requirement
Spare Labs Inc., Vancouver, British Columbia	\$180,000	See attached
MaintStar, Inc., Dallas, Texas	\$99,000	Disqualified – did not adhere to bidding requirements in Section 1
AssetWorks, Inc., Berwyn, Pennsylvania	\$234,444	See attached
iWorQ Systems, Logan, Utah	\$45,700	See attached
Tyler Technologies, Inc., Lubbock, Texas	\$102,719	See attached
Shipcom Wireless, Inc., Houston, Texas	\$449,130	Disqualified – missed initials on pages 9 (Section 2) -10 (Section 3)

Wednesday, May 14, 2025: This bid process resulted in the above responses, which was opened in the Commission Hearing Room, in public. A decision was made to allow time for a thorough review of information by Road & Bridge Staff members Bridget Collins as well as Alicia Caperton and Administrator, Jack Cole.

Wednesday, June 4, 2025: An agenda request was made, and approved, to deliver a formal recommendation for award to the Taney County Commission on Monday, June 16, 2025.

Monday, June 16, 2025: After a complete and thorough review of the above responses received, a cost and value comparison was completed. Although there were two companies that stood out in cost and services provided, PSD Citywide and iWorQ Systems, it was clear that there are a couple clear advantages that PSD Citywide has over iWorQ, connectivity and mobile application. we recommend the Commission award to PSD Citywide Inc., Irving, Texas. and ask the Commission for a motion vote as such.

After a discussion ensued, the Taney County Commission accepted the recommendation from Road & Bridge, making a motion to award PSD Citywide Inc., Irving, Texas, and it passed by vote.

Thank you.

Nikki Lawrence,
Director of Purchasing
Taney County, Missouri
June 16, 2025

Asset & Fleet Management
RFP# 202504-578

Company	Total Bid Amount	Implementation Fees	Annual Fees	Notes
PSD Citywide	\$67,800	\$54,900	\$35,000	1) PG. 36 - \$54,900 implimentation cost then yearly after \$35,000 - printed on software breakdown sheet
Note: There is a discrepancy in the total bid amount. \$54,900 + \$35,000 = \$89,900 This does not include \$9,400 in optional Products				2)Optional: Customer Portal - First Year; \$5,400 Implementation + \$4,000 Annual = \$7,600.
				3)Ability to use in areas with little or no service. Can use off line and then will sync all updated materials when in an area that has service.
				4) App for simplified use on cell phone or tablet
RTA Fleet Success Company	\$117,050	\$29,950	\$87,100	1) Only offers a GPS map view
				2) Not user defined fields instead offers unlimited free-text notes
				3) Road segements can only be seen on the offered GPS map view
				4) We build our own reports or if they do it would be additional pricing starting @ \$250 and hour
				5) NO work order history
RICEFW Technologies	\$633,316.80			DISQUALIFIED - missed initial page 9
Spare Labs Inc	\$180,000	\$30,000	\$150,00	1) Will charge additional \$36 per asset beyond intial numbers first given
Maint Star Inc	\$99,000			DISQUALIFIED - Page 3 thru 6 has no check marks and did not include a W-9 form
Asset Works	\$234,444			1) Training in person or remote sessions would need contract with us
				2) Moble app is available on iOS minimum recommended size 7.9" and windows 10 devices for mapping and adding photos
				3) Permits - "not a permitting system" but can integrate with one
iWorQ Systems	\$45,700	\$20,000	\$27,500	1) \$47,500 printed on software breakdown sheet
Note: Discrepancy in total bid amount. \$20,000 + \$27,500 = 47,500				2) Optional: Customer Portal - Unknown
				3) Only works when in areas that have internet connection
				4) No Apps.
Tyler Technologies	\$102,719.00	\$48,670	\$54,049	1) Training is not free or unlimited - hours are billed as occurred
				2) GIS is only accessable with additional fees
				3) Custom reports (if needed) incur additional fees
				4) Tracking purchase orders requires complete different program at an additional cost
				5) Re-ordering amounts needs a seperate program at additional costs
ShipCom. AI	\$449,130			DISQUALIFIED - No initials page 9 and 10

Asset Management Software

Both PSD Citywide and iWorQ are cloud based Asset and Fleet Management Software that are very similar in set up and usability. Though there are small differences between the programs, both are customizable to the specific asset tracking needs of the county and appear to be user friendly without a large learning curve. However, having seen a demo of both programs, we feel that PSD Citywide has the advantage as there are a couple aspects that definitely sets PSD Citywide apart:

One – The program can still be used even when in an area that does not allow for internet access (Any changes made will update when connectivity is re-established)

Two – They have a simplified version of the program as a mobile app that can be used with a smart phone. With iWorQ the program view is the same whether on a desktop screen or on a phone size screen. (although there are apparently some configurations you can make based on the user they may enable it to have less information when viewed on the phone)

Correctly tracking the assets cared for by the Road and Bridge Department is critical to the continued growth of this county and worthy of choosing the correct tool for doing so. Our software is the only purchase we make that will literally touch every single asset that we own and is critical to the running of the department. While we are aware that they are not the lowest bid, coming in at second place, we feel that PSD Citywide is the best choice for this. The added ability of the Supervisors to use the PSD Citywide App to track and close out their assigned Work Orders on their phone in a simple manner, regardless of location in the county and without the necessity of purchasing new devices and the subscription fees associated with them, is absolutely worth the additional \$7500 in annual costs in comparison with iWorQs. And though the implementation fee of \$54,900 is higher than that of many of the other companies that bid, their annual cost of \$35,000 easily offsets that as it is the second lowest of any bid, other than iWorQs, coming in at \$19,049 less than the next lowest annual cost.

After examining the options and considering what would work best both now and as we look towards the future, we respectfully request that PSD Citywide be awarded the bid.

Comparison Chart for top two contenders:

	PSD Citywide	iWorQ
Product Demo	Yes – We did a zoom meeting Product demo with the company.	Yes – We did a zoom meeting Product demo with the company.
Asset Management - Has the ability to track and manage all County Assets and the associated costs.	Yes	Yes
Has the ability to track condition and maintenance schedule of assets and generate reports and Maintenance reminders to those specifics	Yes	Yes
Cloud Based	Yes	Yes
Ability to work off line in areas that have no internet access	Yes	No
Phone App	Yes – Has a simplified App that can be used by the Supervisors and workers in the field. – even with no internet connection.	No – Program must have internet access and is the same program as is seen when using a computer.
Tablet needed for Field	Not a necessity due to ease of use with phone app	Would likely need a tablet to make program user friendly in the field, but would still need to have Internet access.
Reports - Has the ability to easily generate custom reports	Yes	Yes
Work Orders - Ability to customize the Work Orders to specific county needs.	Yes	Yes
Can assign Work Orders to specific supervisors and can set up that supervisor's dash board to see only the Work Orders assigned to them.	Yes	Yes
Supervisors can close out the work orders and add photos of finished work in the field.	Yes – Using the app regardless of internet access.	Qualified Yes – Provided there is internet access.
Can generate a work order directly from the map	Yes – Can be specific to the exact location	Qualified Yes – Not sure if it is just based on road segment or exact location.
Can Upload Photos and Attachments	Yes – Easily done in the field using the app.	Qualified Yes– But if no internet access, would have to take pictures in the field and then

		later download them to the corresponding work order.
Permits - Can create and track custom permits with an online portal for Customer use.	Yes	Yes
Customer Portal – Not requested in the bid	Yes – Customizable online portal that allows citizens to submit work order requests online with their phone from the map at the location of the issue. They can also add a photo of the specific issue as well as track the progress of the submitted request. (This is an optional feature at an additional fee, perhaps to be added at a later date)	Unknown – But would assume yes at an additional cost.
Fleet Management -	Can track Vehicle and Equipment Maintenance and upkeep as well as run reports for Useful Life left on a vehicle based on input mileage and repairs. <ul style="list-style-type: none"> - Will send out text and/or email reminders for Vehicle specific maintenance as well as listing it on a dashboard for the Mechanic. 	Can track Vehicle and Equipment Maintenance and upkeep as well as run reports for Useful Life left on a vehicle based on input mileage and repairs. <ul style="list-style-type: none"> - Puts Vehicle specific maintenance reminders on the dash board calendar, may send out an email reminder, not sure about text.
Daily Inspection Forms	Yes -	Qualified Yes – Accessible on mobile device as long as there is service.
Fuel Tracking integration - Could integrate with a fuel tracking software if we ever get to that point	Yes	Yes
Maintenance inventory supplies Can track inventory of maintenance supplies as they are purchased and used.	Yes	Yes