



## TANEY COUNTY COMMISSION BID AWARD TABULATION FORM

BID DATE: Wednesday, August 12, 2020  
BID FOR: Disposable Face Masks (100,000 or more)  
BID NUMBER: RFB# 202008-453

RESPONSES RECEIVED (Company)	Total Cost Listed On Bid Response
See attached	

**Wednesday, August 12, 2020:** After opening all response received, which were opened in public in the Commission Conference Room, with the assistance of Buildings and Grounds Supervisor, Renee Brusca, initial details were noted and documented. In total, eighty-seven (87) bid responses were received; thirteen (13) of which were received late, leaving seventy-four (74) that were opened. Due to not following the bid requirements, as layed out in the RFB, thirty-five (35) responses were immediately disqualified, leaving thirty-nine (39) eligible response to be reviewed. In lieu of the many eligible responses to examine, the review phase of this RFB will be much longer than that of the typical five (5) days. The bid response packages will be thoroughly reviewed by both myself and Renee Brusca, Buildings and Grounds Supervisor.

**Thursday, August 27, 2020:** An agenda request has been made, and approved, to deliver a formal recommendation for award to the Taney County Commission on Monday, August 31, 2020.

**Monday, July 13, 2020:** The Taney County Commission met today in reference to the above listed RFB to hear and consider award recommendation information. Due to our current pandemic, Disposable Face Masks (100,000 or more) are necessary to distribute within the County. Of the eligible responses, the total bid amount per mask ranged from \$0.089 up to \$0.919. After a very tedious and difficult review phase of narrowing the responses down, the delivery timeframe played a huge role in our decision. We recommend the award to go to Positec USA, Inc., Charlotte, North Carolina, who bid \$0.10 per mask, totaling \$10,000 for the purchase of 100,000 masks.

Based on the above information, I am requesting a motion vote from the Taney County Commission to award Positec USA, Inc., Charlotte, North Carolina, as the best option for the County.

A subsequent Agreement will be issued for a one (1) year period.

The Taney County Commission reviewed the information and made a motion to award Positec USA, Inc., as primary; Los Angeles Rubber Company, as secondary; and PPE Trade and Support, LLC, as tertiary.

Thank You.

Nikki Lawrence,  
Director of Purchasing  
Taney County, Missouri  
August 31, 2020



## BID TABULATION SUMMARY WORKSHEET

BID DATE: Wednesday, August 12, 2020  
 BID FOR: Disposable Face Masks (100,000 or more)  
 BID NUMBER: 202008-453

RESPONSES RECEIVED (Company)	COST PER UNIT	TOTAL BID PRICE	DELIVERY TIME FRAME	NOTES
American Unions Embroidery, West Salem, Wisconsin	\$ 0.29	\$ 29,000.00	14 days or less	
Rockflower Paper, San Anselmo, California	<del>\$ 0.29</del>	<del>\$ 29,000.00</del>	24 hours	Price is as delivered, missing checkmarks--INCOMPLETE
Sooo Special, Inc., Philadelphia, Pennsylvania	\$ 0.19	\$ 19,200.00	3 - 7 days	
Nashville Medical EMS Products, Inc., Springfield, Tennessee	<del>\$ 0.167</del>	<del>\$ 16,700.00</del>	7 days	No W9--INCOMPLETE
Bloom Analytics, LLC Pittsburgh, Pennsylvania	<del>\$ 0.125</del>	<del>\$ 12,500.00</del>	10 business- days	Missing checkmarks, 2 copies--INCOMPLETE
Authentic Medical, Rocklin, California	\$ 0.24	\$ 24,000.00	30 days	
Hano Knits, Edison, New Jersey	<del>\$ 0.145</del>	<del>\$ 14,500.00</del>	21 days	Missing checkmarks--INCOMPLETE
General Data Company, Cincinnati, Ohio	\$ 0.585	\$ 58,587.00	5 - 7 days	(sample)
Automotive Experts, New Orleans, Louisiana	<del>\$ 0.16</del>	<del>\$ 16,000.00</del>	7 days	Missing initials, No W9--INCOMPLETE
Positec USA, Inc., Charlotte, North Carolina	\$ 0.10	\$ 10,000.00	10 days	
Hi-Dow International, Inc., Maryland Heights, Missouri	<del>\$ 0.20</del>	<del>\$ 20,000.00</del>	30 days	No W9--INCOMPLETE

<del>Oratine, _____</del>							
<del>Corland, New York</del>	<del>\$ 0.40</del>	<del>\$ 40,000.00</del>	<del>4-5 days</del>	<del>No W9 - INCOMPLETE</del>			
<del>CINTAS, Springfield, Missouri</del>	<del>\$ 0.30</del>	<del>\$ 30,000.00</del>	<del>5 business days</del>				
<del>Barry-Owen-Co., Inc., Los Angeles, California</del>	<del>\$ 0.20</del>	<del>\$ 20,000.00</del>	<del>1 day</del>	<del>Missing checkmarks, No W9 - INCOMPLETE</del>			
<del>Exo Safety Co., Bedford, Texas</del>	<del>\$ 0.20</del>	<del>\$ 20,000.00</del>	<del>7-10 days</del>	<del>(sample) No W9 - INCOMPLETE</del>			
<del>Sky Asher Industries, LLC, Coral Gables, Florida</del>	<del>\$ 0.32</del>	<del>\$ 32,000.00</del>	<del>30 days</del>	<del>(sample)</del>			
<del>Boca Terry, LLC, Deerfield Beach, Florida</del>	<del>\$ 0.30</del>	<del>\$ 30,000.00</del>	<del>3 days</del>	<del>(sample) Price is as delivered</del>			
<del>LNJ Capital, Inc., Frisco, Texas</del>	<del>\$ 0.098</del>	<del>\$ 9,800.00</del>	<del>7 business-days</del>	<del>Missing checkmarks - INCOMPLETE</del>			
<del>Ava-Med, Inc., Cranston, Rhode Island</del>	<del>\$ 0.26</del>	<del>\$ 26,000.00</del>	<del>2 - 3 weeks</del>				
<del>JAB Trading Industries, San Antonio, Texas</del>	<del>\$ 0.25</del>	<del>\$ 25,000.00</del>	<del>3-5 days</del>	<del>Missing checkmarks - INCOMPLETE</del>			
<del>Advanced Pharmaceutical Services, Garden Grove, California</del>	<del>\$ 0.20</del>	<del>\$ 20,000.00</del>	<del>2 - 7 days</del>				
<del>Magtec Corporation, Miami, Florida</del>	<del>\$ 0.15</del>	<del>\$ 15,000.00</del>	<del>5 - 8 days</del>				
<del>Next Affiliated, Inc., Dallas, Texas</del>	<del>\$ 0.12</del>	<del>\$ 12,000.00</del>	<del>2-4 days</del>	<del>2 copies - INCOMPLETE</del>			
<del>Moss Holding Co., Elk Grove Village, Illinois</del>	<del>\$ 0.29</del>	<del>\$ 29,000.00</del>	<del>7-10 days</del>	<del>Missing initials - INCOMPLETE</del>			
<del>Pyramid School Products, Tampa, Florida</del>	<del>\$ 0.298</del>	<del>\$ 29,800.00</del>	<del>7-14 days</del>	<del>Missing checkmarks, No Total on cover page - INCOMPLETE</del>			
<del>Forte Technologies, Laguna Niguel, California</del>	<del>\$ 0.19</del>	<del>\$ 19,000.00</del>	<del>7 - 10 days</del>				
<del>RM Packaging Graphics, Miami, Florida</del>	<del>\$ 0.17</del>	<del>\$ 17,000.00</del>	<del>5 business days</del>	<del>(sample)</del>			
<del>Abel Unlimited, Inc., Riviera Beach, Florida</del>	<del>\$ 0.19</del>	<del>\$ 19,000.00</del>	<del>3-7 days</del>	<del>No copies, missing checkmarks - INCOMPLETE</del>			
<del>Urban Nation Apparel, Inc., Sonoma, California</del>	<del>\$ 0.28</del>	<del>\$ 28,000.00</del>	<del>14 days-</del>	<del>Missing initial - INCOMPLETE</del>			

The Kova Group, LLC, Sugar Land, Texas	\$ 0.22	\$ 22,000.00	28 days	
<del>Unipak Corp., Brooklyn, New York</del>	<del>\$ 0.13</del>	<del>\$ 13,000.00</del>	<del>1 - 10 days</del>	<del>No W9 - INCOMPLETE</del>
<del>SC Health, Columbia, South Carolina</del>	<del>\$ 0.33</del>	<del>\$ 33,000.00</del>	<del>24 hours</del>	<del>Missing checkmarks - INCOMPLETE</del>
PPE Trade and Support, LLC Playa Vista, California	\$ 0.10	\$ 10,000.00	1 - 2 weeks	
Max Protection, LLC Kent, Washington	\$ 0.14	\$ 14,000.00	10 days	
<del>Conscendo Aviation Investment, LLC, Orland Park, Illinois</del>	<del>\$ 0.095</del>	<del>\$ 9,500.00</del>	<del>21 days</del>	<del>Missing checkmarks - INCOMPLETE</del>
<del>Med Pharma Supply, LLC Algonquin, Illinois</del>	<del>\$ 0.32</del>	<del>\$ 32,000.00</del>	<del>5 days</del>	<del>No W9 - INCOMPLETE</del>
Bob Barker Company, Fuquay Varina, North Carolina	\$ 0.201	\$ 20,196.00	7 - 21 days	3,000 units per case - 34 cases @ \$594 each
Global PPE, Reston, Virginia	\$ 0.24	\$ 24,000.00	4 - 5 days	
Buena Vista Enterprises, Inc., Jacksonville, Florida	\$ 0.24	\$ 24,000.00	3 weeks	
Gentox Medical Service, Salt Lake City, Utah	\$ 0.20	\$ 20,000.00	28 - 35 days	\$0.39 ea fr immediate shipment with 5 - 7 day delivery
<del>Weavle, Inc., Marina Del Rey, California</del>	<del>\$ 0.15</del>	<del>\$ 15,000.00</del>	<del>2.5 weeks</del>	<del>Missing initials - INCOMPLETE</del>
DealMed Medical Supplies, Brooklyn, New York	\$ 0.38	\$ 38,000.00	1 - 2 days	
BSN Sports, Farmer's Branch, Texas	\$ 0.919	\$ 91,960.00	5 - 20 days	
Viet Goods Imports, LLC, Bloomington, Minnesota	\$ 0.14	\$ 14,000.00	15 days	
My Eco Planet, Houston, Texas	\$ 0.14	\$ 14,000.00	5 days	
New Market Veterans, LLC Chesapeake, Virginia	\$ 0.24	\$ 24,000.00	10 days	
<del>G.K. Trading LLC, Warren, New Jersey</del>	<del>\$ 0.17</del>	<del>\$ 17,000.00</del>	<del>2 weeks</del>	<del>No W9 - INCOMPLETE</del>

<del>Maybe Mars, LLC,</del>								
<del>Emergyville, California</del>	<del>\$ 0.68</del>	<del>\$ 68,000.00</del>	<del>14 days</del>	<del>No W9 -- INCOMPLETE</del>				
<del>ProcoreNet America, Sheridan, Wyoming</del>	<del>\$ 0.15</del>	<del>\$ 15,000.00</del>	<del>7 - 10 days</del>					
<del>JTM324 Strategic Advisors,</del>								
<del>North Easton, Massachusetts</del>	<del>\$ 0.24</del>	<del>\$ 24,000.00</del>	<del>7 days</del>	<del>Missing initials -- INCOMPLETE</del>				
<del>Destroyer Rocks,</del>								
<del>Saint Augustine, Florida</del>	<del>\$ 0.118</del>	<del>\$ 11,800.00</del>	<del>7--30 days</del>	<del>Missing checkmarks -- INCOMPLETE</del>				
<del>Stalwart Medici Solutions, Glen Allen, Virginia</del>	<del>\$ 0.19</del>	<del>\$ 19,000.00</del>	<del>7 - 10 days</del>					
<del>Gildan USA, Inc.,</del>								
<del>Charleston, South Carolina</del>	<del>\$ 0.45</del>	<del>\$ 45,000.00</del>	<del>7 business- days</del>	<del>Missing checkmarks -- INCOMPLETE</del>				
<del>Heartsafe America, Inc., Dallas, Texas</del>	<del>\$ 0.31</del>	<del>\$ 31,000.00</del>	<del>2 weeks</del>					
<del>Silverstone Fashion, Inc., Ontario, Canada</del>	<del>\$ 0.14</del>	<del>\$ 14,000.00</del>	<del>7 days</del>	<del>Missing checkmarks, No W9 -- INCOMPLETE</del>				
<del>F &amp; W Trading, Inc., Houston, Texas</del>	<del>\$ 0.10</del>	<del>\$ 11,000.00</del>	<del>15 days</del>	<del>Missing checkmarks, No W9 -- INCOMPLETE</del>				
<del>BeaCom Energy, Inc., Naperville, Illinois</del>	<del>\$ 0.14</del>	<del>\$ 14,000.00</del>	<del>2 - 5 days</del>					
<del>The Wasserstrom Co., Columbus, Ohio</del>	<del>\$ 0.31</del>	<del>\$ 31,000.00</del>	<del>3 days</del>					
<del>Liberty Paper,</del>								
<del>Los Angeles, California</del>	<del>\$ 0.11</del>	<del>\$ 11,000.00</del>	<del>2--5 days</del>	<del>Only 1 original, No W9 -- INCOMPLETE</del>				
<del>Frontline Medical Supplies, Springfield, Virginia</del>	<del>\$ 0.14</del>	<del>\$ 14,000.00</del>	<del>5 - 7 days</del>					
<del>Breeve Inc., Chicago, Illinois</del>	<del>\$ 0.40</del>	<del>\$ 40,000.00</del>	<del>2 weeks</del>					
<del>Globaltek Components LLC,</del>								
<del>Dever, New Hampshire</del>	<del>\$ 0.237</del>	<del>\$ 23,700.00</del>	<del>14 days</del>	<del>Missing checkmarks -- INCOMPLETE</del>				
<del>HealthBasics, Inc., Elizabeth, New Jersey</del>	<del>\$ 0.40</del>	<del>\$ 40,000.00</del>	<del>7 days</del>					
<del>Iris USA, Inc.,  Surprise, Arizona</del>	<del>\$ 0.12</del>	<del>\$ 12,060.00</del>	<del>7 days</del>					
<del>Municipal Safety Supply dba A &amp; A Sales Associates,</del>								
<del>Quakertown, Pennsylvania</del>	<del>\$ 0.145</del>	<del>\$ 14,500.00</del>	<del>-</del>	<del>No W9, no delivery time -- INCOMPLETE</del>				

<del>Black Knight Medical, Atlanta, Georgia</del>					<del>Missing initial, no bid price - INCOMPLETE</del>
HealthSmart International, Waukegan, Illinois	\$ 0.39	\$ 39,000.00	2 days - 3 weeks		
Lane Technical Sales, Inc., Chicago, Illinois	\$ 0.36	\$ 36,000.00	2 - 3 days		
<del>Preferred Protective Equipment, South Windsor, Connecticut</del>	<del>\$ 0.508</del>	<del>\$ 50,800.00</del>	<del>Immediate</del>	<del>Missing checkmarks - INCOMPLETE</del>	
<del>EDG Sales International, LLC, Steebridge, Georgia</del>	<del>\$ 0.0875</del>	<del>\$ 8,750.00</del>	<del>1 day</del>	<del>Missing checkmarks - INCOMPLETE</del>	
Aspen Chemicals, Springfield, Missouri	\$ 0.265	\$ 26,500.00	1 week		
<del>American Consumer Products, LLC, Vernon, California</del>	<del>\$ 0.15</del>	<del>\$ 15,000.00</del>	<del>7 days</del>	<del>Missing checkmarks - INCOMPLETE</del>	
Presidential Procurement, Miami, Florida	\$ 0.13	\$ 12,730.00	3 - 5 days		
Los Angeles Rubber Co., Los Angeles, California	0.089	8900	7 days		

Total Bids Received (87 )

Late Bids (13)

Bids Opened (74)

Disqualified (35)

Eligible (39)