



## BID AWARD INFORMATION LETTER

BID DATE; Wednesday February 6, 2019

BID FOR; Janitorial Supplies

BID NUMBER; **RFB# 201901-420**

**Wednesday February 6, 2019:** Twelve (12) packages were received from twelve (12) different Vendors in response to our solicitation for Janitorial Supplies. After opening all packages we were immediately required to reject, or disqualify, five (5) responses for not supplying a required W9 form or not including required copies, or in some cases both. We then set a time period for a thorough review of all information received to be completed by Renee Brusca, Supervisor of Buildings & Grounds. An agenda request was made and approved to deliver a recommendation for award to the Taney County Commission on Tuesday February 19, 2019.

**Tuesday February 19, 2019:** Within this request for bid we asked for bid pricing responses on numerous items. Many Vendors only responded to specific items they specialize in. As such it would be counter-productive for us to recommend only one Vendor; in fact such a recommendation would not be in the best interest of Taney County. Therefore after a complete and thorough review Renee Brusca recommended that the Vendors listed below be awarded based on several factors including; availability, location, past history, as well as pricing they submitted for supplying various janitorial supplies as requested within our solicitation.

<b>AWARDED VENDORS</b> <i>(Alphabetically)</i>	<b>CITY / STATE</b>
Aspen Chemical & Supply, Inc.	Springfield, Missouri
Boettcher Service & Supply	Republic, Missouri
Dispose N' Save	Monroe, New York
Hillyard, Inc.	Springfield, Missouri
Industrial Soap Company	St. Louis, Missouri
Laundry Solutions Company <i>(Formerly KeeWes)</i>	Springfield, Missouri
Pippen	Harrison, Arkansas

Minimum order requirements, delivery time/methods, existing equipment accommodations, as well as product quality were all factors also considered before award recommendations were finalized. We cannot stock pile large quantities which was a consideration. These factors do not specifically appear in the attached spreadsheet. Said pricing results spreadsheet, as completed by Renee, lists details for all submitted bid prices, per item, from all seven (7) of the above recommended Vendors. Our recommendations for award were by Vendor, covering the items each may offer per their responses. Pricing as well as using the "lowest or best" rule process will direct "as needed" purchasing post award of all. This process fully complies with state statute while at the same time acting in the best interest of the County.

A motion was made to award as recommended to the above listed Vendors, and the Taney County Commission voted unanimously to do so. A subsequent 12 month agreement, with three (3) one year extension options thereafter, will soon be issued for each Awarded Vendor.

Thank you.

Ron Erickson,  
Director of Purchasing  
Taney County Missouri  
February 19, 2019

Company			Product		Price		Shipping
			Toilet Paper				
Aspen					30.6		
Boettcher					33.75		
Hillyard					32.95		
KeeWes					29.5		
Pippin					29.7		
Industrial Soap					29.5		

Company			Product		Price		Shipping
			CenterPull Towels				
Aspen							
Boettcher							
Hillyard					27.95		
KeeWes							
Pippin					33.59		
Industrial Soap							

Company			Product		Price		Shipping
			Kleenex				
Aspen					16.5		
Boettcher					18.28		
Hillyard					17.98		
KeeWes					16.22		
Pippin					17.27		
Industrial Soap					21.46		

Company			Product		Price		Shipping
			Paper Towels				
Aspen					22.25		
Boettcher					22.52		
Hillyard					20.39		
KeeWes					21.04		
Pippin					22.87		
Industrial Soap					16		

Company			Product		Price		Shipping
			Towel Disp. C				
Aspen					19.5		
Boettcher					22.64		
Hillyard					7.95		
KeeWes					23.33		
Pippin					31.67		
Industrial Soap					20		

Company			Product		Price		Shipping
			Towel Disp. N				
Aspen					36.1		
Boettcher					29.5		
Hillyard					27.07		
KeeWes					29.25		
Pippin					38.27		
Industrial Soap					40		

Company			Product		Price		Shipping
			Hand Soap				
Aspen					19.75		
Boettcher					21.99		
Hillyard					39.42		
KeeWes					18.95		
Pippin					n/a		
Industrial Soap					24		

Company			Product		Price		Shipping
			Sanitizer Disp.				
Aspen					N/C		
Boettcher					N/C		
Hillyard					N/C		
KeeWes					N/C		
Pippin					11.11		
Industrial Soap					N/C		

Company			Product		Price		Shipping
			Bleach				
Aspen					12.75		
Boettcher					12.35		
Hillyard					16.8		
KeeWes					11.32		
Pippin					13.68		
Industrial Soap					6.24		

Company			Product		Price		Shipping
			Pinesol				
Aspen					39.5		
Boettcher					12.66		
Hillyard					13.35		
KeeWes					28.4		
Pippin					37.55		
Industrial Soap					10.36		

Company			Product		Price		Shipping
			Steel Cleaner				

Aspen					27.15	
Boettcher					3.4	
Hillyard					4.39	
KeeWes					24.3	
Pippin					38.24	
Industrial Soap					2.13	

Company			Product		Price		Shipping
			EZ-Pak D				
Aspen					N/A		
Boettcher					N/A		
Hillyard					47.14		
KeeWes					45.14		
Pippin					49.98		
Industrial Soap					.42 ea		

Company			Product		Price		Shipping
			EZ-Pak B				
Aspen					N/A		
Boettcher					N/A		
Hillyard					35.95		
KeeWes					32.64		
Pippin					32.96		
Industrial Soap					N/A		

Company			Product		Price		Shipping
			Low Bowl Cleaner				
Aspen					36.43		
Boettcher					3.09		
Hillyard					1.91	12 cse	
KeeWes					24.3		
Pippin					28.73		
Industrial Soap					1.33		

Company			Product		Price		Shipping
			High Bowl				
Aspen					24.85		
Boettcher					3.04		
Hillyard					2.46		
KeeWes					27.96		
Pippin					34.88		
Industrial Soap					1.44		

Company			Product		Price		Shipping
			NON BOWL				
Aspen					63.57		
Boettcher					26.93		

Hillyard					2.12	
KeeWes					26.93	
Pippin					35.88	
Industrial Soap					1.3	

Company			Product		Price		Shipping
			NTRL FLOOR CLNR				
Aspen					34		
Boettcher					7.26		
Hillyard					6.4		
KeeWes					23.76		
Pippin					36.82		
Industrial Soap					6.16		

Company			Product		Price		Shipping
			DAMP MOP				
Aspen					N/A		
Boettcher					N/A		
Hillyard					N/A		
KeeWes					N/A		
Pippin					N/A		
Industrial Soap					26.66		

Company			Product		Price		Shipping
			PLEDGE				
Aspen					22.25		
Boettcher					22.8		
Hillyard					37.92		
KeeWes					29.8		
Pippin					32.12		
Industrial Soap					24.2		

Company			Product		Price		Shipping
			409				
Aspen					36		
Boettcher					32.87		
Hillyard					32.64		
KeeWes					28.56		
Pippin					32.12		
Industrial Soap					29.16		

Company			Product		Price		Shipping
			DISINFECTANT SPRAY				
Aspen					62.15		
Boettcher					45.18		
Hillyard					40.92		
KeeWes					51.93		

<b>Pippin</b>					61.33	
<b>Industrial Soap</b>					26.75	

<b>Company</b>			<b>Product</b>		<b>Price</b>		<b>Shipping</b>
			DAWN				
<b>Aspen</b>					39		
<b>Boettcher</b>					46.31		
<b>Hillyard</b>					45.65		
<b>KeeWes</b>					63.7		
<b>Pippin</b>					43.68		
<b>Industrial Soap</b>					38.95		

<b>Company</b>			<b>Product</b>		<b>Price</b>		<b>Shipping</b>
			SANITIZER REFILLS				
<b>Aspen</b>					49.62		
<b>Boettcher</b>					56.24		
<b>Hillyard</b>					54.4		
<b>KeeWes</b>					50.18		
<b>Pippin</b>					29.46		
<b>Industrial Soap</b>					36.13		

<b>Company</b>			<b>Product</b>		<b>Price</b>		<b>Shipping</b>
			RAYON MOPHEADS				
<b>Aspen</b>					57.3		
<b>Boettcher</b>					56.24		
<b>Hillyard</b>					54.4		
<b>KeeWes</b>					54.47		
<b>Pippin</b>					85.33		
<b>Industrial Soap</b>					37.88		

<b>Company</b>			<b>Product</b>		<b>Price</b>		<b>Shipping</b>
			BOWL BRUSHES				
<b>Aspen</b>					12		
<b>Boettcher</b>					30.21		
<b>Hillyard</b>					97		
<b>KeeWes</b>					2.56		
<b>Pippin</b>					89.33		
<b>Industrial Soap</b>					1.95		

<b>Company</b>			<b>Product</b>		<b>Price</b>		<b>Shipping</b>
			BROOMS				
<b>Aspen</b>					53.38		
<b>Boettcher</b>					50.24		
<b>Hillyard</b>					101.04		
<b>KeeWes</b>					15.68		
<b>Pippin</b>					48.24		
<b>Industrial Soap</b>					55.08		

Company			Product		Price		Shipping
			MOP BUCKET/WRINGER				
Aspen					78.15		
Boettcher					78.05		
Hillyard					95.87		
KeeWes					80.29		
Pippin					94.93		
Industrial Soap					56.76		

Company			Product		Price		Shipping
			DUST MOP FRAME				
Aspen					4.1		
Boettcher					3.61		
Hillyard					3.32		
KeeWes					3.07		
Pippin					7.03		
Industrial Soap					4.51		

Company			Product		Price		Shipping
			DUST MOP HANDLES				
Aspen					64.51		
Boettcher					66.84		
Hillyard					115.56		
KeeWes					5.39		
Pippin					13.17		
Industrial Soap					2.81		

Company			Product		Price		Shipping
			DUST MOP HEADS				
Aspen					88.74		
Boettcher					86.28		
Hillyard					112.08		
KeeWes					12.24		
Pippin					21.79		
Industrial Soap					46.95		

Company			Product		Price		Shipping
			SWIFFER REFILLS				
Aspen					33.87		
Boettcher					33.45		
Hillyard					34.15		
KeeWes					33.91		
Pippin					37.55		
Industrial Soap					47.35		

Company			Product		Price		Shipping
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			SWIFFER WANDS			
Aspen					18.75	
Boettcher					38.13	
Hillyard					3.95	
KeeWes					27.5	
Pippin					54.55	
Industrial Soap					53.5	

Company			Product		Price		Shipping
			CHANGE MOP				
Aspen					11.25		
Boettcher					5.58		
Hillyard					6.97		
KeeWes					9.6		
Pippin					12.45		
Industrial Soap					4.5		

Company			Product		Price		Shipping
			DUST PANS				
Aspen					5.5		
Boettcher					6.13		
Hillyard					3.03		
KeeWes					3.48		
Pippin					1.69		
Industrial Soap					1.69		

Company			Product		Price		Shipping
			SPRAY BOTTLES				
Aspen					0.8		
Boettcher					0.75		
Hillyard					0.78		
KeeWes					0.48		
Pippin					1.05		
Industrial Soap					0.35		

Company			Product		Price		Shipping
			SRPAY NOZZLES				
Aspen					0.8		
Boettcher					0.5		
Hillyard					0.52		
KeeWes					0.57		
Pippin					0.91		
Industrial Soap					0.35		

Company			Product		Price		Shipping
			ICE MELT				
Aspen					18.75		



Boettcher					42	
Hillyard					11	
KeeWes					9.2	
Pippin					35.15	
Industrial Soap					9.95	

Company			Product		Price		Shipping
Dispose N Save			GLOVES-LG LATEX		27.4		
Aspen					48		
Boettcher					47.1		
Hillyard					46.5		
KeeWes					38.04		
Pippin					65.93		
Industrial Soap					30.31		

Company			Product		Price		Shipping
Dispose N save			GLOVES-MED LATEX		27.4		
Aspen					48		
Boettcher					47.1		
Hillyard					46.5		
KeeWes					38.04		
Pippin					65.93		
Industrial Soap					30.31		

Company			Product		Price		Shipping
Dispose N Save			NITRILE-LG		32.9		
Aspen					49		
Boettcher					51.15		
Hillyard					47.8		
KeeWes					44.75		
Pippin					64.57		
Industrial Soap					34.95		

Company			Product		Price		Shipping
Dispose N Save			NITRILE-MED		28.9		
Aspen					49		
Boettcher					51.15		
Hillyard					47.8		
KeeWes					44.75		
Pippin					64.57		
Industrial Soap					34.95		

Company			Product		Price		Shipping
			Windsor 14"				
Aspen							
Boettcher							
Hillyard					581.95		

KeeWes						
Pippin						
Industrial Soap						

Company		Product		Price		Shipping
		Windsor	16"			
Aspen						
Boettcher						
Hillyard				757.88		
KeeWes						
Pippin						
Industrial Soap						

Company		Product		Price		Shipping
Dispose N Save		56 Can Liners		20.48		
Aspen				17.6		
Boettcher				20.13		
Hillyard				27.87		
KeeWes				16.44		
Pippin				20.57		
Industrial Soap				14.95		

Company		Product		Price		Shipping
Dispose N Save		16 Can Liner		19.72		
Aspen				14.5		
Boettcher				28.7		
Hillyard				18.45		
KeeWes				18.19		
Pippin				22		
Industrial Soap				22.17		

Company		Product		Price		Shipping
Dispose N Save		33 Can Liner		22.34		
Aspen				13.2		
Boettcher				24.63		
Hillyard				18.53		
KeeWes				18.03		
Pippin				21.65		
Industrial Soap				16.83		

Company		Product		Price		Shipping
Dispose N Save		60 Can Liner		19.82		
Aspen				31.4		
Boettcher				31.38		
Hillyard				17.61		
KeeWes				16.88		
Pippin				20.57		

Industrial Soap				16.83		
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