



BID RESULTS INFORMATION LETTER

BID DATE; Wednesday November 15, 2017

BID FOR; County Road Signs

BID NUMBER; RFB# 201710-386

RESPONSES RECEIVED (Company)	OVERALL PRICING AVERAGE (High, Moderate, or Low)	TOTAL IN STOCK
Lightle Enterprises Frankfort, Ohio	Moderate	1
Missouri Vocational Enterprises Jefferson City, Missouri	High	All
Newman Signs, Inc. Jamestown, North Dakota	Low	All
Osburn Associates, Inc. Logan, Ohio	Low	None

Wednesday November 15, 2017: After opening responses from all of the above listed companies today, initial details were noted by Road & Bridge Office Manager Kathy Roberts and myself. All responses will be thoroughly reviewed by the Taney County Road & Bridge Staff. An agenda request was made, and approved, to deliver a formal recommendation for award to the Taney County Commission on Monday December 4, 2017. Taney County Road & Bridge Office Manager, Kathy Roberts, will be preparing a detailed spreadsheet to reflect all of the responses we received today.

Monday December 4, 2017: Taney County Road & Bridge Administrator Randy Haes delivered his formal letter for recommendation with the above referenced spreadsheet listing all response details, to the Taney County Commission, to award to Newman Signs, Inc. of Jamestown, North Dakota. The overall pricing between the two lower averaged responses, including Newman, was close but more importantly Newman fully stocks all signs where as the other Vendor does not. Stocking certain road signs, as well as us being able to receive orders quickly, is critical when an emergency occurs like unexpected road repairs or flooding. These requirements were clearly mentioned with a strong emphasis within the bid.

A motion was made to award as recommended and it passed unanimously.

Thank you.

Ron Erickson,
Director of Purchasing
Taney County Missouri
December 4, 2017



County of **TANEY** State of Missouri

TANEY COUNTY COURTHOUSE
P.O. BOX 1018 FORSYTH, MO 65653
(417) 546-7268 FAX: (417) 546-7710

Randy Haes
Road and Bridge Administrator

Kathy Roberts
Office Manager

Angie Edwards
Clerk

Date: November 30, 2017

Re: Bid 201710-386 Road Sign Bid

To: Taney County Commission

Dear Commissioners,

After reviewing the four bids received for county road signs I will recommend Newman Signs for award of this bid.

Randy Haes

A handwritten signature in black ink that reads "Randy Haes".

Taney County Highway Administrator

County Road Signs
Bid Tab Form 201710-386

Lightle Enterprises of Ohio, LLC
c/o David R. Lightle
P.O. Box 329
Frankfort, Ohio 45628
740-998-5363
740-998-5364 Fax
dlightle@lightleenterprises.com

Missouri Vocational Enterprises
c/o Rick Fisher
1717 Industrial Dr./P.O. Box 1898
Jefferson City, MO 65102
573-751-6663
573-522-2930 Fax
rickey.fisher@doc.mo.gov

Newman Signs
c/o Christine Wahl
1606 6th Ave SW
Jamestown, ND 58402
800-437-9770
701-252-9213 Fax
sales7@newmansigns.com

Osburn Associates Inc.
c/o Melinda Thompson
P.O. Box 912
Logan, OH 43138
800-523-8917
740-385-8016 Fax
mclindat@osburns.com

6. Specifications

6.0 General Sign Material (High Prismatic 0.080 aluminum sign blanks)

Item #	Description	EST. Quantity	Unit Bid Price Each		EST. Quantity	Unit Bid Price Each		EST. Quantity	Unit Bid Price Each		EST. Quantity	Unit Bid Price Each	
6.0.1	911 Street Name Signs 18"x9"	3	\$8.94		3	\$10.57		3	\$12.68		3	\$10.17	
6.0.2	911 Street Name Signs 24"x9"	3	\$11.93		3	\$14.06		3	\$14.26		3	\$13.62	
6.0.3	911 Street Name Signs 30"x9"	3	\$14.91		3	\$17.53		3	\$15.81		3	\$17.03	
6.0.4	911 Street Name Signs 36"x9"	3	\$17.89		3	\$21.02		3	\$17.86		3	\$20.43	
6.0.5	911 Street Name Signs 42"x9"	3	\$20.87		3	\$24.49		3	\$19.40		3	\$23.79	
6.0.6	911 Street Name Signs 48"x9"	3	\$23.85		3	\$27.97		3	\$20.96		3	\$27.24	
6.0.7	Square Post 2"x24" 14 gauge	150	\$58.50		150	*No Bid		150	\$56.24		150	\$64.48	
6.0.8	Anchors 2-1/4"x24" 12 gauge	150	\$82.80		150	*No Bid		150	\$75.71		150	\$92.20	
6.0.9	3/8" Drive Rivets (aluminum)	1000	45.70 (100)		1000	*No Bid		1000	\$0.53		1000	\$0.75	
6.0.10	3/8" Plastic Nylon Washers (box)	100	7.20 (100)		100	*No Bid		100	\$0.05		100	\$0.08	
6.0.11	5/16" #34 Cherry Mate Aluminum Barrel Rivets (box)	100	69.00 (100)		100	*No Bid		100	\$0.25		100	\$0.68	
6.0.12	5/16" #9 Corner Bolt with Lam Nut (box)	100	50.00 (100)		100	*No Bid		100	\$0.49		100	\$0.89	
6.0.13	Series "B" Letter/Numbers 2" nk 24	24	\$5.50		24	\$3.05		24	\$7.68		24	\$12.78	
6.0.14	Series "B" Letter/Numbers 4" nk 24	24	\$9.50		24	\$6.59		24	\$8.89		24	\$16.42	

6.1 Regulatory Material (High Prismatic 0.080 aluminum sign blanks)

Item #	MUTCD Code/Description	EST. Quantity	Unit Bid Price Each	In Stock Y or N	EST. Quantity	Unit Bid Price Each	In Stock Y or N	EST. Quantity	Unit Bid Price Each	In Stock Y or N	EST. Quantity	Unit Bid Price Each	In Stock Y or N
6.1.1	R1-1-Stop Sign 30x30 White on Red	12	\$24.50	Y	12	\$37.41	Y	12	\$24.97	Y	12	\$23.04	N
6.1.2	R1-2-Yield Sign 36x36x36 Red on White	12	\$21.06	N	12	\$63.69	Y	12	\$19.31	Y	12	\$17.28	N
6.1.3	R2-1-Speed Limit Sign 18x24 Black on White	12	\$14.04	N	12	\$17.66	Y	12	\$14.49	Y	12	\$11.52	N
6.1.4	R5-1-Do Not Enter Sign 30x30 Red on White	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.1.5	R5-1A-Wrong Way Sign 36x24 Red on White	12	\$29.25	N	12	\$35.36	Y	12	\$24.15	Y	12	\$24.04	N
6.1.6	R6-2-One Way Sign 18x24 Black on White	12	\$14.04	N	12	\$17.66	Y	12	\$14.49	Y	12	\$11.52	N
6.1.7	R6-2-No Parking Sign 12x18 Red on White	12	\$7.02	N	12	\$8.83	Y	12	\$9.80	Y	12	\$5.76	N
6.1.8	R6-2-No Parking Sign 18x24 Red on White	12	\$14.04	N	12	\$17.66	Y	12	\$14.49	Y	12	\$11.52	N
6.1.9	R8-3-Road Closed Sign 18x24 Black on White	12	\$14.04	N	12	\$17.66	Y	12	\$22.23	Y	12	\$11.52	N
6.1.10	R11-2-Weight Limit Sign 18x24 Black on White	12	\$14.04	N	12	\$17.66	Y	12	\$14.49	Y	12	\$11.52	N

6.2 Warning Sign Material (High Prismatic 0.080 aluminum sign blanks)

Item #	MUTCD Code/Description	EST. Quantity	Unit Bid Price Each	In Stock Y or N	EST. Quantity	Unit Bid Price Each	In Stock Y or N	EST. Quantity	Unit Bid Price Each	In Stock Y or N	EST. Quantity	Unit Bid Price Each	In Stock Y or N
6.2.1	W1-1-Turn Horizontal Alignment Road Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.2	W1-2-Curve Horizontal Alignment Road Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.3	W1-3-Reverse Turn Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.4	W1-4-Reverse Curve Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.5	W1-5-Winding Road Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.6	W1-6-One-Direction Large Arrow Sign 36x24 Black on Yellow	12	\$24.08	N	12	\$35.36	Y	12	\$35.80	Y	12	\$23.04	N
6.2.7	W1-7-Two-Directional Large Arrow Sign 36x18 Black on Yellow	12	\$21.06	N	12	\$26.49	Y	12	\$19.31	Y	12	\$17.28	N
6.2.8	W1-8-Chevron Alignment Sign 18x24 Black on Yellow (both sides)	12	\$14.04	N	12	\$27.08	Y	12	\$20.26	Y	12	\$11.52	N
6.2.9	W2-1-Crossroad Intersection Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.10	W2-2-Side Road Symbol Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.11	W2-4-T-Symbol Intersection Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.12	W2-5-Y-Symbol Intersection Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.13	W3-1-Stop Ahead Sign 30x30	12	\$31.25	N	12	\$37.41	Y	12	\$26.97	Y	12	\$24.00	N
6.2.14	W3-2-Yield Ahead Sign 30x30	12	\$31.25	N	12	\$37.41	Y	12	\$26.97	Y	12	\$24.00	N
6.2.15	W5-2-Narrow Bridge Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.16	W5-3-One Lane Bridge Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.17	W7-1-Hill Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.18	W8-3-Pavement Ends Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.19	W8-6-Truck Crossing Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.20	W8-7-Loose Gravel Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.21	W11-2-Pedestrian Crossing Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.22	W11-3-Deer Crossing Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.23	W11-4-Animal Crossing Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.24	W11-5-Farm Vehicle Crossing Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.25	W13-1-Advisory Speed Plaque Sign 18x18 Black on Yellow	12	\$10.53	N	12	\$13.25	Y	12	\$12.09	Y	12	\$8.64	N
6.2.26	W14-1-Road End Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.27	W14-2-No Outlet Sign 30x30 Black on Yellow	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N
6.2.28	OM3-12-Object Marker 12x36 Black on Yellow (sided both sides)	12	\$14.04	N	12	\$27.08	Y	12	\$20.22	Y	12	\$11.52	N
6.2.29	DM4-1-Object Marker 9 Spot Red 18x18 Red	12	\$18.80	N	12	\$20.91	Y	12	\$20.73	Y	12	\$8.64	N
6.2.30	W18-6-Impassable Barrier High Water 30x30	12	\$29.25	N	12	\$37.41	Y	12	\$36.87	Y	12	\$24.00	N
6.2.31	W8-15-Water Over Roadway 30x30	12	\$29.25	N	12	\$37.41	Y	12	\$24.97	Y	12	\$24.00	N

6.3 Road Work Sign/Construction-Engineer Grade on 0.080 Aluminum sign blank

Item #	MUTCD Code/Description	EST. Quantity	Unit Bid Price Each	In Stock Y or N	EST. Quantity	Unit Bid Price Each	In Stock Y or N	EST. Quantity	Unit Bid Price Each	In Stock Y or N	EST. Quantity	Unit Bid Price Each	In Stock Y or N
6.3.1	W3-4-Be Prepared to Stop Sign 30x30 Black on Orange	12	\$29.25	N	12	\$34.81	Y	12	\$24.18	Y	12	\$23.00	N
6.3.2	W5-1-Road Narrows Sign 30x30 Black on Orange	12	\$29.25	N	12	\$34.81	Y	12	\$24.18	Y	12	\$23.00	N
6.3.3	W8-4-Soft Shoulder Sign 30x30 Black on Orange	12	\$29.25	N	12	\$34.81	Y	12	\$24.18	Y	12	\$23.00	N
6.3.4	W8-5-Slippery When Wet Sign 30x30 Black on Orange	12	\$29.25	N	12	\$34.81	Y	12	\$24.18	Y	12	\$23.00	N
6.3.5	W8-6-Truck Crossing Sign 30x30 Black on Orange	12	\$29.25	N	12	\$34.81	Y	12	\$24.18	Y	12	\$23.00	N
6.3.6	W8-7-Loose Gravel Sign 30x30 Black on Orange	12	\$29.25	N	12	\$34.81	Y	12	\$24.18	Y	12	\$23.00	N
6.3.7	W8-8-Soft Shoulder Sign 30x30 Black on Orange	12	\$29.25	N	12	\$34.81	Y	12	\$24.18	Y	12	\$23.00	N
6.3.8	W8-12-No Center Stripe Sign 30x30 Black on Orange	12	\$29.25	N	12	\$34.81	Y	12	\$24.18	Y	12	\$23.00	N
6.3.9	W20-1-Road Work Ahead Sign 30x30 Black on Orange	12	\$29.25	N	12	\$34.81	Y	12	\$24.18	Y	12	\$23.00	N
6.3.10	W20-4-One Lane Road Ahead Sign 30x30 Black on Orange	12	\$29.25	N	12	\$34.81	Y	12	\$24.18	Y	12	\$23.00	N
6.3.11	W20-7A-Flagger Sign 30x30 Black on Orange	12	\$29.25	N	12	\$34.81	Y	12	\$24.18	Y	12	\$23.00	N
6.3.12	W21-1-Workers Sign 30x30 Black on Orange	12	\$29.25	N	12	\$34.81	Y	12	\$24.18	Y	12	\$23.00	N
6.3.13	W21-2-Fresh Oil Sign 30x30 Black on Orange	12	\$29.25	N	12	\$34.81	Y	12	\$24.18	Y	12	\$23.00	N
6.3.14	W21-3a-Road Machinery Ahead Sign 30x30 Black on Orange	12	\$29.25	N	12	\$34.81	Y	12	\$24.18	Y	12	\$23.00	N
6.3.15	W21-8-Mowing Ahead Sign 30x30 Black on Orange	12	\$29.25	N	12	\$34.81	Y	12	\$24.18	Y	12	\$23.00	N

Primary ---
Secondary---