

BID TABULATION AWARD SUMMARY

BID DATE; Wednesday February 24, 2016

BID FOR; Mini-Hydraulic Excavators (2)

BID NUMBER; RFB# 201601-324

| RESPONSES RECEIVED | COST LISTED ON BID RESPONSE |
|---------------------------------------|-----------------------------|
| (Company) | (Grand Total) |
| Fabick Cat of: Springfield, Mo. | \$109,528.00 |
| Kubota of: Northwest Arkansas | \$103,501.91 |
| Murphy Tractor of: Springfield, Mo. | \$118,300.00 |
| Berry Tractor of: Springfield, Mo. | \$106,700.00 |
| Potter Equipment of: Springfield, Mo. | \$104,169.00 |

Wednesday February 24, 2016: After opening responses from all of the above listed companies today, initial details were noted and documented by Road & Bridge Interim Administrator Randy Haes and myself. All responses will be thoroughly reviewed by Mr. Haes. An agenda request has been made, and approved, to deliver a formal recommendation to the Taney County Commission on Monday March 7, 2016.

Monday March 7, 2016: After completion of a thorough review Mr. Haes delivered his recommendation to the Taney County Commission to award to Kubota as the low Bidder per their response as listed above. After lengthy discussion with the Commission, centering mostly on Kubota's incompatibility with our current computer system for diagnostic problem solution, and the opinion by the Commission that the resale value difference offsets the bid price difference, a motion was made to award to Fabick Cat. The equipment they listed within their bid response is the only equipment received from any of the bids which is fully compatible with our computerized testing equipment system.

Therefore despite the higher bid response – acting in the best interest of Taney County, the Commission then voted unanimously to award to Fabick Cat.

Thank you.

Ron Erickson, Director of Purchasing Taney County Missouri March 7, 2016