

NOTICE OF INTENT TO DECLARE SINGLE FEASIBLE SOURCE SSP#201209-196

ORIGINATING OFFICE:	Taney County Commission / Purchasing / Sheriff's Office
PERSON(S) REQUESTING:	Jimmie Russell, Sheriff – Taney County
DATE RELEASED:	Saturday September 29, 2012
RESPONSE DEADLINE / DISCUSSION DATE:	Thursday October 4, 2012 @ 9:00 AM
CONTACT PHONE NUMBER:	417-546-7278
DISCUSSION LOCATION:	Taney County Commission hearing room Forsyth, Missouri 65653

Any/all discussions concerning this process to declare Sole Source will be held in front of the Taney County Commission, on above date & time, with a final determination to be made shortly thereafter.

Vendor Name	Ed Roehr Safety Products Co. (For: TASER International)
Vendor Address	2710 Locust Street, St. Louis, Missouri 63103
Vendor Phone	314-533-9344
Product Description	Electronic Control Devices (TASERS) for: Law Enforcement
Estimated Cost	\$38,024.50

The following is a list of questions that must be answered when making sole source requests. This is a formal document for submission to the County Commission. If a question is not applicable, please indicate N/A. Use layman's terms and avoid jargon and the use of acronyms.

- 1. Please check the reason(s) for this sole request:
 - X X Only Known Source-Similar product not available from another vendor
 - Equipment or product must be compatible with existing Equipment
 - Immediate purchase necessary to correct situation threatening life/property
 - Lease Purchase Exercise purchase option on lease
 - Medical device or supply specified by physician
 - Used Equipment Within price set by one/two appraisal(s) by disinterested party(ies)
 - Х Other - List (see question #2 below)
- 2. Briefly describe the product you are requesting and its function. Details as listed in question # 1 above, as well as only known source for:
 - Electronic Control Devices (ECDs) aka=TASERS •
 - **TASER** Cartridges •
 - TASER "Smart" Cartridges (Compatible with numerous TASER models.) •
 - TASER "Blue" Cartridges (Used for training purposes.) •
 - TASER CAM recorder. •
 - TASER Extended Range Projectile •
 - Other numerous TASER products / accessories too numerous to list here. (See attached documents.)
- 3. Describe the unique features/compatibility of the product that precludes competitive bidding. TASER International is the ONLY manufacturer of these devices. (Per Sgt. Stottle)
- 4. What research has been done to verify this vendor as the only known source? Requested and received a formal letter verifying them to be a Sole Source. (Per Sgt. Stottle, said letter available.)
- 5. Does this vendor have any distributors, dealers, resellers, etc. that sell their product to others?
 - Yes (please attach a list of known sources) N/A
 - Х No

- 6. Must this product be compatible with present inventory/equipment, or in compliance with the manufacturer's warranty or existing product agreement? If yes, please explain. **YES to BOTH.** This product, as supplied via this Sole Source Vendor, is critical in order to be compatible with existing equipment as well as being able to save thousands of dollars via trade-ins and maintain warranty.
- 7. If this is an initial purchase, what are the future consequences of the purchase? That is, once this purchase is approved and processed, what additional upgrades/additions/supplies/etc. is anticipated, projected over the useful life of this product? *This needs to be a long term arrangement with eventual upgrades, additional cartridges, future trade-ins, etc. No expiration date.*
- 8. If this is an upgrade/add-on/supply/repair/etc. to existing equipment, how was the original equipment purchased (sole source or competitive bid)? What additional, related, sole source purchases have occurred since the initial purchase? Please state previous purchase order number(s). *Purchased previously as a Sole Source. (PO# 2007010340)*
- 9. How has this product been purchased in the past? (Sealed Bid, Sole Source, RFP, other) Please provide document numbers. *Purchased previously as a Sole Source.*
- 10. What are the consequences of not securing this specific product? Current devices are well beyond their useable life cycle, not to replace them now taking advantage of a significant trade in credit, would either result in much higher costs for the county or leave our Sheriff's Officers without a critical tool to assist them in protecting the public and themselves.
- 11. List any other information relevant to the acquisition/continuation of this product. There is a significant cost savings available, over \$6,000.00, by completing this transaction prior to September 30, 2012 (Letter of intent sent to Distributor), as well as all of the items already mentioned relative to Law Enforcement needs and overall public safety.
- 12. How long is Sole Source approval necessary for this purchase? Is this a one-time purchase or ongoing? *As mentioned in item #7 above there will be ongoing purchase needs from this Vendor and thus no expiration date.*

NOTE: If any possible viable competition has been established resulting from responses received during this process that meets / exceeds ALL requirements as set forth within this document please circle "YES" here and attach details in writing to this SSP. Otherwise a motion will be made by the Taney County Commission to finalize this declaration by a signature below designating listed Vendor on page 1, as a "Single Feasible Sole Source" available to provide those said products listed within this SSP as well as within any necessary or required approved contracts, or attachments, that may follow...

Comn	nission	Approval:	
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Signature

Date