

**COUNTY OF TANEY,
MISSOURI**



REQUEST FOR PROPOSAL

For

AIRCRAFT MAINTENANCE PROVIDER

RFP# 201204-175 Aircraft Maintenance Provider

Release Date:

April 7, 2012

Submittal Deadline:

May 7, 2012

Not later than 9:00 AM, Central Time

Taney County Purchasing
132 David Street
P.O. Box 1630
Forsyth, Missouri 65653

Ron Erickson, Director of Purchasing
Phone: 417-546-7281 Fax: 417-546-3931
E-mail: rone@co.taney.mo.us

RFP# 201204-175 Aircraft Maintenance Provider
Taney County, Missouri

INSTRUCTIONS AND GENERAL CONDITIONS

- 1) **Delivery of Proposals:** Sealed Proposals / Bids, subject to Instructions and General Conditions and any special conditions set forth herein, will be received at the Taney County Purchasing Office until the Proposal closing date and time indicated herein for furnishing the County with goods, and or, services as detailed in the following request for Proposal.

- 2) **Proposal Closing:** All Proposals shall be **delivered before** 9:00 AM, Central Time, Monday May 7, 2012 to:

Taney County Purchasing Department
Ron Erickson, Director of Purchasing
132 David Street / PO Box 1630
Forsyth, Missouri 65653

- 3) The County will not accept any Proposals / Bids received after 9:00 AM and will consider such late bids as **NON-RESPONSIVE**. They will either be filed, returned, or discarded.
- 4) Proposals / Bids will be opened publicly at 9:00 AM on May 7, 2012 and read aloud. All proposal/bid responses will be considered public information and following contract execution or rejection of all proposals, all responses will become a part of public record and will be released to any person or firm that requests it.
- 5) Proposals / Bids may be withdrawn on written request from the Offeror at the address shown in this RFP prior to the time of acceptance of the Proposal.
- 6) Proposals / Bids **must** be submitted in a sealed envelope identified with the Proposal number and date of closing. List the Proposal number on the outside of the box or envelope and note "Response to Request for Proposal enclosed".
- 7) If you do not want to submit a Bid, please return the *No Bid Response Page* and note your reason. No fax or electronic transmitted Proposals will be accepted.
- 8) If you have obtained this Proposal / Bid request document from our Web Page or from another source than the Taney County Purchasing Department, please check with our office prior to submitting your Proposal to ensure that you have a complete package. The Purchasing Department cannot be responsible for providing addenda if we do not have you on our Vendor list for this Proposal.
- 9) This County is not responsible for any expenses which proposers may incur in estimating, inspecting, nor preparing and submitting Proposals called for in this Request for Proposal.
- 10) The County reserves the right to conduct personal interviews or require presentations of any or all proposers prior to selection. The County will not be liable for any costs incurred by the proposer in connection with such interviews/presentations (i.e. travel, accommodations, etc.)
- 11) All Proposals / Bids submitted shall be binding, and remain firm for ninety (90) calendar days following the opening. Pricing / Costs submitted within this response **MUST BE HONORED** within that set timeframe, **NO EXCEPTIONS**. Offerors should NOT respond unless certain on this point.
- 12) The Taney County Commission reserves the right to reject any or all Proposals, when such rejection is in the best interest of the County.
- 13) Proposals may be awarded to one company or multiple companies; when such award is deemed in the best interest of the County.
- 14) The successful Proposer shall, if its Response is accepted, execute a contract, including lease for the hangar, with the County within ten (10) days after receipt of such acceptance or within such longer period as may be permitted by the County.

RFP# 201204-175 Aircraft Maintenance Provider
Taney County, Missouri

INTRODUCTION AND GENERAL INFORMATION

Introduction:

- 1) This document constitutes a request for sealed Bids for **Aircraft Maintenance Provider** as set forth herein.

- 2) Organization – This document, referred to as a Request for Proposal (RFP), is divided into the following parts:
 - Instructions and General Conditions
 - Introduction and General Information
 - Specifications / Requirements
 - Response Information
 - No Bid Response Form
 - Standard Terms and Conditions
 - Miscellaneous Bidding Process Information

Guidelines for Written Questions:

- 1) All questions regarding this Request for Proposal shall be submitted in writing, **prior to the Proposal opening** and no later than **9:00 AM., on April 30, 2012**. All questions must be mailed, faxed or emailed to; **Ron Erickson, Director of Purchasing**. All such questions will be answered in writing, and such answers will be provided to all parties having obtained a Request for Bid packet by the County by posting the addendum on the County Web site at www.taneycounty.org (select Current Bid Notices).

- 2) In the event that it becomes necessary to revise any part of this RFP, written addenda will be issued. Any addendum to this RFP is valid only if in writing and issued by the Taney County Purchasing Department.

- 3) **Timeline:** The County anticipates a contract award following the evaluation of the bid responses within **45 days from the RFP opening date and completion**. These dates are provided for informational purposes and may change as requirements dictate.

- 4) **Sunshine Laws:** Due to applicable sunshine laws and regulations concerning public documents, the County's bid file becomes part of public record at the time of contract execution or when all bids are rejected.

RFP# 201204-175 Aircraft Maintenance Provider
Taney County, Missouri

SPECIFICATIONS / REQUIREMENTS

The Taney County Commission will select, from interested applicants, an *Aircraft Maintenance Provider* to operate on site via a negotiated compensation agreement. The Commission is committed to making the compensation affordable for an efficient business start-up.

1. The hangar for lease, required, is 3,600 square feet and is conveniently located with ample vehicle access and a 60'x16' bi-fold door facing the air side. The *Aircraft Maintenance Provider* to be selected will lease our hangar for their commercial use and pay us one of two ways to be negotiated. As an example:
 - a.) We could expect \$1,500/mo. for commercial use of the hangar, which would amount to \$18,000/yr. **or**
 - b.) \$1,000/mo. and 4% of gross receipts (labor and parts) which, based on past business, would amount to about \$17,000/yr.
 - c.) Rent is due monthly.
2. The *Aircraft Maintenance Provider* to be selected will have approx. 50-60 number of aircraft, based/transient, to develop their customer base. (Averaged 4.6 billable hours a day in 2011.)
3. The *Aircraft Maintenance Provider* will be required to provide the necessary equipment and tools.
4. The *Aircraft Maintenance Provider* will be required to be certificated by the Federal Aviation Administration (FAA) as a Mechanic with Powerplant and Airframe ratings (A&P) and Inspection Authorization (IA).
5. Applicants should have experience in light aircraft maintenance including airframe work, engine and engine component replacement, and annual/100-hour inspections.
6. Insurance requirements, from awarded *Aircraft Maintenance Provider*, are:
 - General Aggregate 2,000,000
 - Products 1,000,000
 - Personal Injury 1,000,000
 - Hangar Keepers 1,000,000

All questions regarding this Request for Proposal shall be submitted in writing, prior to the proposal opening and no later than 9:00 AM., on April 30, 2012. All questions must be mailed, faxed or emailed to; Mark Parent, Airport Manager markp@co.taney.mo.us. The Taney County Airport Board and the County Purchasing Director will review responses and make a formal recommendation for award to the Taney County Commission.

**RFP# 201204-175 Aircraft Maintenance Provider
Taney County, Missouri**

RESPONSE INFORMATION

The undersigned offers to furnish and deliver the articles or services as specified at the prices and terms stated and in strict accordance with the specifications, instructions and general conditions of bidding which have been read and understood, and all of which are made part of this RFP. Responses should include a detailed explanation covering specific monetary issues regarding the written offer.
Four (4) copies.

Business Name:	
Address:	
Telephone Numbers:	
Date (Today):	
*Email Address:	
Fax:	
*Authorized Signature:	
Printed Name / Title:	

* An authorized signature is **mandatory**, lack thereof will result in a determination of "Non-Responsive". Also required is a direct email address, not website, in order to receive results. We do not use USPS for direct results notification *only* email. In addition final results will later be posted on our website at taneycounty.org.

NO BID RESPONSE FORM

NOTE: Complete and return this form only if you do not want to submit a bid. If you do not wish to respond to this RFB, please fill this form out and return it to the Purchasing Department by mail or fax.

Thank you...

RFP# 201204-175 Aircraft Maintenance Provider

Business Name:	
Address:	
Telephone:	
Contact Person:	
Date:	
Reason(s) for not bidding:	

See following pages for Terms & Conditions as well as the last page for added Bidding information/suggestions. Certain stipulations, or points following, will/may apply appropriately as needed specifically to items or services required within this Proposal...

RFP# 201204-175 Aircraft Maintenance Provider
Taney County, Missouri



STANDARD TERMS AND CONDITIONS

1. Responses shall include all charges for packing, delivery, installation, etc., (unless otherwise specified) to the Taney County Department identified in the Request for Bid and/or Proposal.
2. The Taney County Commission has the right to accept or reject any part or parts of all bids, to waive technicalities, and to accept the offer the County Commission considers the most advantageous to the County. Taney County reserves the right to award this bid on an item-by-item basis, or an "all or none" basis, whichever is in the best interest of the County.
3. Bidders must use the bid forms provided for the purpose of submitting bids, must return the bid and bid sheets comprised in this bid, give the unit price, extended totals, and **sign the bid**.
4. When products or materials of any particular producer or manufacturer are mentioned in our specifications, such products or materials are intended to be descriptive of type or quality and not restricted to those mentioned.
5. Do not include Federal Excise Tax or Sales and Use Taxes in bid process, as law exempts the County from them.
6. The delivery date shall be stated in definite terms, as it will be taken into consideration in awarding the bid.
7. The County Commission reserves the right to cancel all or any part of orders if delivery is not made or work is not started as guaranteed. In case of delay, the Contractor must notify the Purchasing Department.
8. In case of default by the Contractor, the County of Taney will procure the articles or services from other sources and hold the Bidder responsible for any excess cost occasioned thereby.
9. Failure to deliver as guaranteed may disqualify Bidder from **future** bidding.
10. Prices must be as stated in units of quantity specified, and must be firm.
11. No bid transmitted by fax machine or e-mail will be accepted.
12. The County of Taney, Missouri expressly denies responsibility for, or ownership of any item purchased until same is delivered to the County and is accepted by the County.
13. The County reserves the right to award to one or multiple respondents. The County also reserves the right to not award any item or group of items if the services can be obtained from a state or other governmental entities contract under more favorable terms. (Cooperative Purchase.)
14. The County, from time to time, uses federal grant funds for the procurement of goods and services. Accordingly, the provider of goods and/or services shall comply with federal laws, rules and regulations applicable to the funds used by the County for said procurement, and contract clauses required by the federal government in such circumstances are incorporated herein by reference. These clauses can generally be found in the Federal Transit Administration's Best Practices Procurement Manual – Appendix A. Any questions regarding the applicability of federal clauses to a particular bid should be directed to the Purchasing Department prior to bid opening.
15. In the event of a discrepancy between a unit price and an extended line item price, the unit price shall govern.
16. Should an audit of Contractors invoices – during the term of the Agreement, and any renewals thereof, indicate that Taney County has remitted payment on invoices that constitute an over-charging to the County above the pricing terms agreed to herein, the Contractor shall issue a refund check to the County for any over-charges within 30 days of being notified of the same.

**RFP# 201204-175 Aircraft Maintenance Provider
Taney County, Missouri**

**MISCELLANEOUS BIDDING PROCESS
INFORMATION**

The Purchasing Department is responsible for the bid opening at the time and place noted in the request. If a Vendor is interested in a copy of the bid tabulation they must include a direct email address, not website, in order to receive results quickly. We will no longer use USPS for results notification. Obviously sealed Bids cannot be emailed so they must either be delivered by hand or USPS.

A formal invitation for bid is utilized when the total purchase exceeds \$4,500. The County also uses this method when the life of a term and supply contract is valued more than \$4,500. The Bid Package will contain well-defined standard technical specifications for the nature of the service or product requested. A formal closing date and time is specified. The Bidder must comply with this requirement in order to be considered for award. All Formal Invitations for Bid are handled by the Taney County Purchasing Department. Technical specifications are the responsibility of the specific requesting department.

Bid Response Tips:

1. Read ALL bid documents immediately upon receipt. Note any special dates or requirements.
2. Contact the Taney County Purchasing Department with any questions relating to the Bid 7 days prior to the bid opening. (Email works faster than calling and is more efficient)
3. Use ink to fill in all blanks clearly.
4. Remember to make the required number of copies. (When asked for.)
5. Turn your bid in as soon as possible. The deadline dates and times are strictly adhered to. The County cannot accept any late bids. In the event of only one bid response the County may reject the entire bid and re-let it hoping for more participation.
6. Attend pre-bid conferences, if any. (Most are Mandatory.)
7. Pay close attention to the terms *must*, *shall*, *should* or *may*.
8. Include an updated **W-9** form completed with your company information and signature.
9. Include, if applicable, a current level of **prevailing wage** considerations within your Bid.
10. Remember to sign the Bid Proposal sheet as this is mandatory.

Please Note...

There are several steps, requirements and legalities which must be followed when engaging in an effort to respond to any certain Bid or Proposal Request. Here I hope I have served to assist any/all participants in making sure everyone has a fair and pleasant experience with my County. Please keep in mind that it is entirely possible that this sheet, along with all of the other information as detailed within this Bid, may NOT include everything to cover every possible situation. Should that occur please let me know.

Thank you for your interest in Taney County Missouri.

Sincerely,



A handwritten signature in blue ink that reads "Ron Erickson".

RON ERICKSON
Director of Purchasing
Taney County Missouri
rone@co.taney.mo.us
www.taneycounty.org
417-294-7863 (Cell)