



TANEY COUNTY COMMISSION BID AWARD

BID DATE: Wednesday, July 14, 2021
 BID FOR: Insurance Broker of Record (Health) & Insurance Broker of Record (P&L)
 BID NUMBER: RFQ #202106-481 & RFQ #202106-482

RESPONSES RECEIVED (481)
Barker Phillips Jackson, Inc., Springfield, Missouri
Nevont Benefit Advisors, Springfield, Missouri
Cottingham & Butler Insurance Services, Dubuque, Iowa
Connell Insurance, Branson, Missouri
Ollis Akers Arney, Branson, Missouri
National Benefit Services, Maitland, Florida

RESPONSES RECEIVED (482)
Ollis Akers Arney, Branson, Missouri
Nevont Benefit Advisors, Springfield, Missouri
Connell Insurance, Branson, Missouri

Wednesday, July 14, 2021: The above RFQ's, resulted in six (6) responses for Health and three (3) responses for Property & Liability, were opened publicly, in the County Clerk's Conference Room, with the Assistance of Dawn Muller, Benefits Coordinator. After opening responses received, a decision was made to allow time for a thorough review of said information.

Friday, August 6, 2021: An Employee Review Panel was finalized as a part of the review phase, all of which were solely recommended by Elected Officials. The nine (9) member panel consisted of Denzil Brown and Jack Cole of the Road & Bridge Department; Erin Stottle and Chris Kaempfer of the Sheriff's Department; Wesley Weber and Kelli Anderson of the Prosecutor's Office; Rhonda Mann of the Assessor's Office; Stephanie Spencer of the County Clerk's Office and Scott Terpening of the Buildings & Grounds/Maintenance Department. Dawn Muller, Benefit's Coordinator, and I were present, each as a non-voting party, to compile data and answer any questions from the Committee.

Monday, August 9, 2021 through Monday, August 16, 2021: The Committee spent this time, individually, reviewing all responses.

Tuesday, August 17, 2021: The Committee met, evaluating responses to ensure compliance, which all responses fell within that category. It was noted that there were some responses received that were headquartered out of state, included additional consultation fees and did not offer any information on services that would be provided. In conclusion, it was decided by the Committee to take another step forward in the process and hear presentations from Ollis | Akers | Arney, Barker Phillips Jackson and Connell Insurance.

Thursday, August 26, 2021: Presentations were heard from Ollis | Akers | Arney, Barker Phillips Jackson and Connell Insurance. Once each firm was complete, each one followed up with a Q & A session along with a discussion amongst the Committee.

Monday, September 13, 2021: Attached are the final scored worksheets compiled and averaged from Committee members individual scores. With a thorough review by the Committee, including RFQ responses, presentations and evaluations, the recommendation is to award Ollis | Akers | Arney for both Health and Property & Liability.

The Taney County Commission made a motion to award the Insurance Broker of Record for Health and Property & Liability to Ollis | Akers | Arney.

Thank you.

Nikki Lawrence,
Director of Purchasing
Taney County, Missouri
September 13, 2021

Worksheet

Bid For: Insurance Broker of Record (Health)

Bid Number: 202106-481

CRITERIA	POINT TARGET	Ollis Akers Arney	Barker Phillips Jackson	Connell Insurance
Cost to the County	5	4	3.75	3
Flexibility to Offer Programs/Plans	5	3.75	4.25	3.25
Experience	5	4.5	4.25	3
Local Service / Agent Availability	5	4.5	4	2.75
References	5	4.25	4.25	3.75
TOTAL	25	21	20.5	15.75

Notes:

- The point system is an average from the worksheets submitted by the Committee Panel.

Worksheet

Bid For: Insurance Broker of Record (Property & Liability)

Bid Number: 202106-482

CRITERIA	POINT TARGET	Ollis Akers Arney	Connell Insurance
Cost to the County	5	4	3
Flexibility to Offer Programs/Plans	5	3.75	3.25
Experience	5	4.5	3
Local Service / Agent Availability	5	4.5	3.25
References	5	4.25	4
TOTAL	25	21	16.5

Notes:

- The point system is an average from the worksheets submitted by the Committee Panel.