



TANEY COUNTY AWARD RECOMMENDATION FORM

BID DATE; Wednesday July 24, 2019
BID FOR; Tax Mailing Services
BID NUMBER; 201906-430

RESPONSES RECEIVED FROM:	INITIAL BID RESPONSE PRICING (Prior to Software Fee / Envelope Adjustments.)	FINAL COSTS (After Adjustments. See attached Spreadsheet.)
Midwest Direct, Inc. Cleveland, Ohio	\$26,527.50	\$28,427.50
Input Technology, Inc. St. Louis, Missouri	\$27,327.00	\$28,762.00
Strahm, Inc. Kansas City, Missouri	\$27,452.50	\$28,882.50
Ozark Mailing Svcs., Inc. Springfield, Mo.	\$28,050.00	\$25,950.00
Presort, Inc. St. Louis, Missouri	\$33,610.30	\$34,875.80

Wednesday July 24, 2019: After opening responses from the above listed companies Taney County Collector Mona Cope, Deputy Collector Myka Braschler and I noted initial bid pricing responses – as listed above in the “INITIAL BID RESPONSE PRICING” column. Both ladies then took copies of each full bid response package for a thorough review. An agenda request was made, and approved, to deliver a recommendation for award to the Taney County Commission on Monday July 29, 2019.

Monday July 29, 2019: Subsequent to a thorough review of all the detailed pricing received to our solicitation and compatibility with the County system now in place, as asked for within our solicitation indicating Ulrich Software, we discovered that none of the Bidders, other than Ozark Mailing Services, is already contracted with Ulrich. Therefore additional costs for the Ulrich programming setup fee had to be included in this recommendation for award review process as well as envelope costs being adjusted out.

All final cost adjustments, as detailed in the attached spreadsheet, have support documentation on file. Our current Provider, Ozark Mailing Services, is - and has been, providing these County needed services by use of said software so they alone do not need to add the Ulrich programming setup fee into their bid response. However, in order to fully comply with the County system now in place, as asked for within our solicitation, the Ulrich programming fee had to be added into all other bid responses we received, per the attached Spreadsheet.

After making those adjustments Ozark Mailing Services, of Springfield, Missouri, had the low bid final total. As such Taney County Collector Mona Cope recommended them to be awarded for a period of 36 months, with renewal options, subsequent to the signing of an Agreement. After a few questions, and brief discussion, a motion was made to award as such and the Taney County Commission passed said motion unanimously.

Thank you.

Ron Erickson,
Director of Purchasing
Taney County Missouri
July 29, 2019

TANEY COUNTY
FINAL BID RESULTS SPREADSHEET / AWARD RECOMMENDATION

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COMPANY NAME	INITIAL BID PRICING	URICH SOFTWARE INC. SETUP FEE	SUB TOTAL	WITHOUT ENVELOPES	FINAL COST
Midwest Direct Inc. Cleveland, Ohio	\$26,527.50	\$2,800.00	\$29,327.50	-\$900.00	\$28,427.50
Input Technology, Inc. St. Louis, Missouri	\$27,327.00	\$2,800.00	\$30,127.00	-\$1,365.00	\$28,762.00
Strahm Inc. Kansas City, Missouri	\$27,452.50	\$2,800.00	\$30,252.50	-\$1,370.00	\$28,882.50
Ozark Mailing Services Springfield, Missouri	\$28,050.00	\$0.00	\$28,050.00	-\$2,100.00	\$25,950.00
Presort Inc. St. Louis, Missouri	\$33,610.30	\$2,800.00	\$36,410.30	-\$1,534.50	\$34,875.80

Collector's Award Recommendation: **OZARK MAILING SERVICES OF SPRINGFIELD, MO**

This recommendation is arrived at, and supported by;

1. Program coding already established, tested & paid for.
2. Local service/47 miles for pickup & delivery (this is helpful when there are other bulk mailings throughout the year)
3. This Vendor has worked well with the Collector's office for the past 4 years.
4. This Vendor offers the lowest overall bid costs.
5. The rule of finding what is best for the County – ALWAYS acting in the best interest of the County.