



BID AWARD SUMMARY

BID DATE; **Wednesday February 17, 2016**
BID FOR; County Road Signs
BID NUMBER; RFB# 201601-322

RESPONSES RECEIVED (Company)
Lightle Enterprises, of: Frankfort, Ohio
Newman Signs, Inc., of: Jamestown, North Dakota
Custom Product Corp., of: Flowood, Mississippi
Vulcan Signs, Inc., of: Foley, Alabama

Wednesday February 17, 2016: After opening responses from all of the above listed companies today, initial details were noted by Road & Bridge Interim Administrator Randy Haes and myself. All responses will be thoroughly reviewed by Mr. Haes. An agenda request has been made, and approved, to deliver a formal recommendation to the Taney County Commission on Monday February 22, 2016.

Monday February 22, 2016: After completion of a thorough review Mr. Haes delivered a very detailed spreadsheet to the Taney County Commission for their review. Said spreadsheet was expertly created by Road & Bridge Office Manager, Kathy Roberts in order to clearly reflect all of the response information from the four Vendors listed above. After lengthy discussion with the Commission, centering mostly on the lower two Vendors' ability to meet a reasonable delivery timeframe, a motion was made to award to Vulcan Signs who offered the lowest bid response with the stipulation that when any given order by us is not received within a reasonable timeframe the county will use Newman Signs who offered the next lowest response. (3-4 weeks was mentioned as being a reasonable period.)

This delivery period stipulation will be added into the required contract wording forthcoming. The Taney County Commission then voted unanimously to award as such. (See attached spreadsheet.)

Thank you.

Ron Erickson,
Director of Purchasing
Taney County Missouri
February 22, 2016

County Road Signs Bid Tab Form 201601-322		Custom Products Corporation c/o Alex Hoegg P.O. Box 54091 Jackson, MS. 39288-4091 800-367-1492 800-206-3444 alex.h.smith@cpcsigns.com			Lightle Enterprises of Ohio, LLC c/o David R. Lightle P.O. Box 329 Frankfort, Ohio 45628 740-998-5363 740-998-5364 Fax dlightle@lightleenterprises.com			Newman Signs, Inc. c/o Christine Wahl 1606 6th Ave SW Jamestown, ND 58402 800-437-9770 701-252-9213 Fax sales7@newmansigns.com			Vulcan Signs c/o David B. Beviacqua P.O. Box 1850 Foley, Alabama 36536-1850 800-633-6845 251-943-1544 Fax vulcan3@vulcaninc.com		
6. Specifications													
6.0 General Sign Material (High Prismatic 0.080 aluminum sign blanks)													
Item #	Description	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals
6.0.1	911 Street Name Signs 18"x9"	3	\$17.76	\$53.28	3	\$4.86	\$14.58	3	\$15.46	\$46.38	3	\$6.21	\$18.63
6.0.2	911 Street Name Signs 24"x9"	3	\$22.20	\$66.60	3	\$6.48	\$19.44	3	\$17.16	\$51.48	3	\$8.23	\$24.69
6.0.3	911 Street Name Signs 30"x9"	3	\$26.24	\$78.72	3	\$8.10	\$24.30	3	\$18.88	\$56.64	3	\$10.28	\$30.84
6.0.4	911 Street Name Signs 36"x9"	3	\$26.64	\$79.92	3	\$9.72	\$29.16	3	\$20.58	\$61.74	3	\$12.29	\$36.87
6.0.5	911 Street Name Signs 42"x9"	3	\$31.08	\$93.24	3	\$11.34	\$34.02	3	\$22.28	\$66.84	3	\$14.36	\$43.08
6.0.6	911 Street Name Signs 48"x9"	3	\$35.52	\$106.56	3	\$12.96	\$38.88	3	\$23.98	\$71.94	3	\$16.41	\$49.23
6.0.7	Square Post 2"x24' 14 gauge	150	\$75.84	\$11,376.00	150	\$55.00	\$8,250.00	150	*No Bid	\$0.00	150	\$50.53	\$7,579.50
6.0.8	Anchor 2-1/4"x24' 12 gauge	150	\$98.72	\$14,808.00	150	\$75.00	\$11,250.00	150	*No Bid	\$0.00	150	\$71.87	\$10,780.50
6.0.9	3/8" Drive Rivets (aluminum)	1000	\$0.89	\$890.00	1000	\$0.50	\$500.00	1000	\$0.53	\$530.00	1000	\$0.60	\$600.00
6.0.10	3/8" Plastic Nylon Washers (box)	100	\$0.10	\$10.00	100	\$9.00	\$9.00	100	\$0.05	\$5.00	100	\$0.07	\$7.00
6.0.11	5/16" #34 Cherry Mate Aluminum Barrel Rivets (box)	100	\$0.75	\$75.00	100	\$42.00	\$42.00	100	\$0.25	\$25.00	100	\$0.30	\$30.00
6.0.12	5/16" 90° Corner Bolt with Jam Nut (box)	100	\$0.93	\$93.00	100	\$55.00	\$55.00	100	\$0.51	\$51.00	100	\$0.52	\$52.00
6.0.13	Series "B" Letter/Numbers "2" pk 24	24	\$2.91	\$69.84	24	\$3.00	\$72.00	24	\$7.43	\$178.32	24	\$4.50	\$108.00
6.0.14	Series "B" Letter/Numbers "4" pk 24	24	\$5.79	\$138.96	24	\$4.25	\$102.00	24	\$8.84	\$212.16	24	\$6.50	\$156.00
				\$27,939.12					\$20,440.38				
6.1 Regulatory Material (High Prismatic 0.080 aluminum sign blanks)													
Item #	MUTCD Code/Description	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals
6.1.1	R1-1-Stop Sign 30x30 White on Red	12	\$23.29	\$279.48	12	\$25.80	\$309.60	12	\$25.98	\$311.76	12	\$20.73	\$248.76
6.1.2	R1-2-Yield Sign 36x36x36 Red on White	12	\$16.81	\$201.72	12	\$20.52	\$246.24	12	\$19.96	\$239.52	12	\$14.82	\$177.84
6.1.3	R2-1-Speed Limit Sign 18x24 Black on White	12	\$12.25	\$147.00	12	\$13.68	\$164.16	12	\$14.85	\$178.20	12	\$10.29	\$123.48
6.1.4	R5-1-Do Not Enter Sign 30x30 Red on White	12	\$24.70	\$296.40	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.1.5	R5-1A-Wrong Way Sign 36x24 Red on White	12	\$22.89	\$274.68	12	\$27.36	\$328.32	12	\$25.09	\$301.08	12	\$20.58	\$246.96
6.1.6	R6-2L-One Way Sign 18x24 Black on White	12	\$12.25	\$147.00	12	\$13.68	\$164.16	12	\$14.85	\$178.20	12	\$10.29	\$123.48
6.1.7	R6-2-No Parking Sign 12x18 Red on White	12	\$6.48	\$77.76	12	\$6.84	\$82.08	12	\$9.84	\$118.08	12	\$5.45	\$65.40
6.1.8	R6-2-No Parking Sign 18x24 Red on White	12	\$12.25	\$147.00	12	\$13.68	\$164.16	12	\$14.85	\$178.20	12	\$10.29	\$123.48
6.1.9	R8-3-Road Closed Sign 18x24 Black on White	12	\$12.25	\$147.00	12	\$13.68	\$164.16	12	\$23.75	\$285.00	12	\$10.29	\$123.48
6.1.10	R11-2-Weight Limit Sign 18x24 Black on White	12	\$13.16	\$157.92	12	\$13.68	\$164.16	12	\$14.85	\$178.20	12	\$10.29	\$123.48
				\$1,875.96					\$2,129.04				
6.2 Warning Sign Material (High Prismatic 0.080 aluminum sign blanks)													
Item #	MUTCD Code/Description	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals
6.2.1	W1-1-Turn Horizontal Alignment Road Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.2	W1-2-Curve Horizontal Alignment Road Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.3	W1-3-Reverse Turn Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.4	W1-4-Reverse Curve Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.5	W1-5-Winding Road Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.6	W1-6-One-Direction Large Arrow Sign 36x24 Black on Yellow	12	\$22.89	\$274.68	12	\$27.36	\$328.32	12	\$37.42	\$449.04	12	\$20.58	\$246.96
6.2.7	W1-7-Two-Directional Large Arrow Sign 36x18 Black on Yellow	12	\$18.20	\$218.40	12	\$20.52	\$246.24	12	\$19.96	\$239.52	12	\$15.44	\$185.28
6.2.8	W1-8-Chevron Alignment Sign 18x24 Black on Yellow (both sides)	12	\$20.75	\$249.00	12	\$13.68	\$164.16	12	\$21.10	\$253.20	12	\$17.40	\$208.80
6.2.9	W2-1-Crossroad Intersection Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.10	W2-2-Side Road Symbol Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.11	W2-4-T-Symbol Intersection Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.12	W2-5-Y-Symbol Intersection Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.13	W3-1-Stop Ahead Sign 30x30	12	\$30.15	\$361.80	12	\$30.80	\$369.60	12	\$27.55	\$330.60	12	\$24.78	\$297.36
6.2.14	W3-2-Yield Ahead Sign 30x30	12	\$30.15	\$361.80	12	\$30.80	\$369.60	12	\$33.79	\$405.48	12	\$24.78	\$297.36
6.2.15	W5-2-Narrow Bridge Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.16	W5-3-One Lane Bridge Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28

6.2.17	W7-1-Hill Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.18	W8-3-Pavement Ends Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.19	W8-6-Truck Crossing Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.20	W8-7-Loose Gravel Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.21	W11-2-Pedestrian Crossing Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.22	W11-3-Deer Crossing Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.23	W11-4-Animal Crossing Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.24	W11-5-Farm Vehicle Crossing Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.25	W13-1-Advisory Speed Plaque Sign 18x18 Black on Yellow	12	\$9.55	\$114.60	12	\$10.26	\$123.12	12	\$12.29	\$147.48	12	\$8.66	\$103.92
6.2.26	W14-1-Dead End Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.27	W14-2-No Outlet Sign 30x30 Black on Yellow	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
6.2.28	OM3-12-Object Marker 12x36 Black on Yellow (sided both sides)	12	\$20.75	\$249.00	12	\$19.68	\$236.16	12	\$21.04	\$252.48	12	\$17.40	\$208.80
6.2.29	OM4-1-Object Marker 9 Spot Red 18x18 Red	12	\$19.78	\$237.36	12	\$10.80	\$129.60	12	\$20.60	\$247.20	12	\$17.95	\$215.40
6.2.30	W18-9-Impassable During High Water 30x30	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$38.60	\$463.20	12	\$21.44	\$257.28
6.2.31	W8-15-Water Over Roadway 30x30	12	\$23.90	\$286.80	12	\$28.50	\$342.00	12	\$25.98	\$311.76	12	\$21.44	\$257.28
		\$8,663.04			\$9,832.80			\$9,646.92			\$7,681.32		
6.3 Road Work Sign/Construction--Engineer Grade on 0.080 Aluminum sign blank													
Item #	MUTCD Code/Description	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals
6.3.1	W3-4-Be Prepared to Stop Sign 30x30 Black on Orange	12	\$21.45	\$257.40	12	\$26.50	\$318.00	12	\$24.53	\$294.36	12	\$20.26	\$243.12
6.3.2	W5-1-Road Narrows Sign 30x30 Black on Orange	12	\$21.45	\$257.40	12	\$26.50	\$318.00	12	\$24.53	\$294.36	12	\$20.26	\$243.12
6.3.3	W8-4-Soft Shoulder Sign 30x30 Black on Orange	12	\$21.45	\$257.40	12	\$26.50	\$318.00	12	\$24.53	\$294.36	12	\$20.26	\$243.12
6.3.4	W8-5- Slippery When Wet Sign 30x30 Black on Orange	12	\$21.45	\$257.40	12	\$26.50	\$318.00	12	\$24.53	\$294.36	12	\$20.26	\$243.12
6.3.5	W8-6-Truck Crossing Sign 30x30 Black on Orange	12	\$21.45	\$257.40	12	\$26.50	\$318.00	12	\$24.53	\$294.36	12	\$20.26	\$243.12
6.3.6	W8-7-Loose Gravel Sign 30x30 Black on Orange	12	\$21.45	\$257.40	12	\$26.50	\$318.00	12	\$24.53	\$294.36	12	\$20.26	\$243.12
6.3.7	W8-9-Low Shoulder Sign 30x30 Black on Orange	12	\$21.45	\$257.40	12	\$26.50	\$318.00	12	\$24.53	\$294.36	12	\$20.26	\$243.12
6.3.8	W8-12-No Center Stripe Sign 30x30 Black on Orange	12	\$21.45	\$257.40	12	\$26.50	\$318.00	12	\$24.53	\$294.36	12	\$20.26	\$243.12
6.3.9	W20-1-Road Work Ahead Sign 30x30 Black on Orange	12	\$21.45	\$257.40	12	\$26.50	\$318.00	12	\$24.53	\$294.36	12	\$20.26	\$243.12
6.3.10	W20-4-One Lane Road Ahead Sign 30x30 Black on Orange	12	\$21.45	\$257.40	12	\$26.50	\$318.00	12	\$24.53	\$294.36	12	\$20.26	\$243.12
6.3.11	W-20-7A-Flagger Sign 30x30 Black on Orange	12	\$21.45	\$257.40	12	\$26.50	\$318.00	12	\$24.53	\$294.36	12	\$20.26	\$243.12
6.3.12	W21-1-Workers Sign 30x30 Black on Orange	12	\$21.45	\$257.40	12	\$26.50	\$318.00	12	\$24.53	\$294.36	12	\$20.26	\$243.12
6.3.13	W21-2-Fresh Oil Sign 30x30 Black on Orange	12	\$21.45	\$257.40	12	\$26.50	\$318.00	12	\$24.53	\$294.36	12	\$20.26	\$243.12
6.3.14	W-21-3-A-Road Machinery Ahead Sign 30x30 Black on Orange	12	\$21.45	\$257.40	12	\$26.50	\$318.00	12	\$24.53	\$294.36	12	\$20.26	\$243.12
6.3.15	W21-8-Mowing Ahead 30x30 Black on Orange	12	\$21.45	\$257.40	12	\$26.50	\$318.00	12	\$24.53	\$294.36	12	\$20.26	\$243.12
		\$3,861.00			\$4,770.00			\$4,415.40			\$3,646.80		
		\$42,339.12			\$37,172.22			\$33,774.32			\$32,458.10		
		Totals do not match Theirs \$42,594.72			Does not have standard signs in stock (section 6.1,6.2,6.3)			Does not have standard signs in stock (section 6.2.6,6.2.30)			Totals do not match Theirs \$32,457.10		
		6.0 General Sign Material line 6.0.13 and 6.0.14 Series "B" letters/numbers quoting upper case on both.			Does not have standard signs in stock (section 6.1,6.2,6.3)			3 Weeks ARO			All signs in stock without "Taney County Road" printed in border.		
Primary ---Vulcan Signs Secondary---Newman Signs		Non stock posts may take 30-60 days for delivery.						Per 4.5 Response Clarification... Need to add to total price.... (
								6.07) \$7012.50 (6.08) \$9063.00					