



## BID AWARD SUMMARY

BID DATE; **Tuesday February 25, 2014**  
BID FOR; County Road Signs  
BID NUMBER; RFB# 201401-248

**Tuesday February 25, 2014:** After opening responses from twelve (12) companies a request was made to allow a time for a thorough review of all information packages as received by Road & Bridge Coordinator Randy Haes and after that he requested a recommendation date be set for Thursday March 6, 2014.

**Thursday March 6, 2014:** Subsequent to a thorough review by Randy Haes with Road & Bridge, of all the detailed pricing offered, it was determined that **Newman Signs, Inc.** offered a full and complete response to all items at the lowest cost by a small margin over Vulcan. Thus Newman was recommended for award as PRIMARY Vendor, with the other next most complete response, Vulcan, designated as Secondary. Secondary may be used in case of availability issues.

The Taney County Commission reviewed the detailed Bid Tab Form completed by Road & Bridge and thereafter made a motion to award as such and it passed unanimously. Please see the extremely well done Bid Tab as completed by Kathy Roberts, Office Manager for R & B. It lists all the details from all twelve responses.

Thank you.

Ron Erickson,  
Director of Purchasing  
Taney County Missouri  
March 6, 2014

Bid Tab Form 201401-248		Custom Products Corporation c/o Alex Hoegg P.O. Box 54091 Jackson, MS 39288-0491 888-905-5665 ext 405 866-658-0405 Fax alex@cpccsign.com			Electromark c/o Bryan Manke 1181 West Port Bay Road Wolcott, NY 14599 800-456-9104 151-594-9622 Fax bryan.manke@electromark.com			J&A Traffic Products c/o Jeff Mindham 605 E. 40 Hwy Blau Springs, Mo. 64014 816-437-0470 816-220-3197 Fax jmindham@jad.com			Lighte Enterprises of Ohio, LLC c/o David R. Lighte P.O. Box 329 Frankfort, Ohio 45628 740-998-5364 dlighte@lighteenterprises.com			Lownor Corporation c/o Janice Zott P.O. Box 1528 Hutchinson, KS 67501 620-663-1429 Fax janice@lownor.com			Newman Signs, Inc. c/o Christine Wahl 1606 6th Ave SW Lanestown, NH 56402 740-385-6869 701-252-2373 Fax wahl@newmansigns.com			Osburn Associates, Inc. c/o Steven C. Gastin P.O. Box 912 Lagan, OH 43138 740-385-0161 740-385-0161 Fax steve@osburn.com			Rocal Inc. c/o Alan Christopher 3186 County Rd 850 Frankfort, OH 45628 740-998-2073 Fax alan@rocal.com			Schulte Supply Inc. c/o Charlie Wilkins 4331 South Washington Ave Independence, Mo 64055 816-236-8121 816-236-8121 Fax charlie@schultesupply.com			Time Striping, Inc. c/o Brian Becker P.O. Box 1236 Van Buren, AR 72957 816-315-1120 888-334-6459 Fax brian@timesstriping.com			Viebrock Sales & Service, LLC. c/o Kevin Mahjnen 30028 Hwy 65 Sedalia, MO 65501 660-826-8575 Fax kevin@viesales.com			Vulcan, Inc. DB/A Vulcan Signs c/o David B. Viaucan P.O. Box 1850 Foley, Alabama 36536-1850 800-633-8845 251-943-1544 Fax vulcan@vulcansign.com			
County Road Signs		Response time/delivery 21 days/80 Days on Post			Response time/delivery 30 days			Response time/delivery 10-14 days			Response time/delivery 10-14 days			Response time/delivery 30 days			Response time/delivery 30 days			Response time/delivery 30-45 days			Response time/delivery 30-45 days			Response time/delivery 1-3 weeks			Response time/delivery 3 weeks			Response time/delivery 2 weeks			Response time/delivery 30 days			
Group	Item	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	EST. Quantity	Price	Totals	
1.0	General sign Material (High Prismatic 0.880 aluminum sign blanks)																																					
1.1	911 Street Name Signs 18"X9"	3	\$7.44	\$22.32	3	\$13.81	\$41.43	3	\$11.05	\$33.15	3	\$17.80	\$38.40	3	\$18.76	\$56.28	3	\$15.47	\$46.41	3	\$10.69	\$32.07	3	"No Bid"	\$	3	\$16.58	\$49.74	3	\$17.98	\$53.94	3	\$13.83	\$41.49	3	\$6.55	\$19.65	
1.2	911 Street Name Signs 24"X9"	3	\$9.92	\$29.76	3	\$15.52	\$46.56	3	\$11.20	\$33.60	3	\$17.86	\$53.58	3	\$14.25	\$42.75	3	\$11.22	\$33.66	3	\$7.45	\$22.35	3	"No Bid"	\$	3	\$26.30	\$78.90	3	\$26.30	\$78.90	3	\$17.64	\$52.92	3	\$8.57	\$25.71	
1.3	911 Street Name Signs 30"X9"	3	\$12.39	\$37.17	3	\$17.36	\$52.08	3	\$18.82	\$56.46	3	\$21.33	\$63.99	3	\$20.72	\$62.16	3	\$17.81	\$53.43	3	"No Bid"	\$	3	\$24.33	\$72.99	3	\$32.92	\$98.76	3	\$22.10	\$66.30	3	\$10.31	\$30.93				
1.4	911 Street Name Signs 36"X9"	3	\$18.94	\$56.82	3	\$13.10	\$39.30	3	\$22.35	\$67.05	3	\$25.59	\$76.77	3	\$24.61	\$73.83	3	\$21.38	\$64.14	3	"No Bid"	\$	3	\$30.18	\$90.54	3	\$38.45	\$115.35	3	\$28.46	\$85.38	3	\$12.39	\$37.17				
1.5	911 Street Name Signs 42"X9"	3	\$17.35	\$52.05	3	\$20.66	\$61.98	3	\$27.05	\$81.15	3	\$29.30	\$87.90	3	\$24.30	\$72.90	3	\$22.45	\$67.35	3	"No Bid"	\$	3	\$24.33	\$72.99	3	\$34.17	\$102.51	3	\$30.80	\$92.40	3	\$14.33	\$42.99				
1.6	911 Street Name Signs 48"X9"	3	\$19.83	\$59.49	3	\$22.37	\$67.11	3	\$30.60	\$91.80	3	\$34.13	\$102.39	3	\$25.19	\$75.57	3	\$24.20	\$72.60	3	"No Bid"	\$	3	\$26.50	\$79.50	3	\$36.82	\$110.46	3	\$35.00	\$105.00	3	\$15.80	\$47.40				
1.7	Square Post 2"X24" 14 gauge	150	\$52.42	\$7,863.00	150	"No Bid"	\$	150	\$42.85	\$6,427.50	150	\$65.78	\$9,867.00	150	\$49.99	\$7,498.50	150	\$43.59	\$6,538.50	150	\$71.52	\$10,728.00	150	"No Bid"	\$	150	\$60.98	\$9,147.00	150	"No Bid"	\$	150	\$50.05	\$7,507.50	150	\$50.00	\$7,500.00	
1.8	Archers 2"X16"X12" 14 gauge	150	\$85.00	\$12,750.00	150	"No Bid"	\$	150	\$66.95	\$10,042.50	150	\$90.43	\$13,564.50	150	\$61.25	\$9,187.50	150	\$89.12	\$13,368.00	150	"No Bid"	\$	150	\$83.68	\$12,552.00	150	"No Bid"	\$	150	\$65.85	\$9,877.50	150	\$71.04	\$10,656.00				
1.9	3/8" Plastic Nylon Washers (holes)	1000	\$0.45	\$450.00	1000	"No Bid"	\$	1000	\$0.55	\$550.00	1000	\$0.72	\$720.00	1000	\$0.52	\$520.00	1000	\$0.75	\$750.00	1000	"No Bid"	\$	1000	\$1.80	\$1,800.00	1000	\$0.60	\$600.00	1000	\$0.77	\$770.00	1000	\$0.55	\$550.00				
1.10	3/8" Plastic Nylon Washers (rods)	1000	\$0.06	\$60.00	1000	"No Bid"	\$	1000	\$5.00	\$5,000.00	1000	\$4.90	\$4,900.00	1000	\$19.49	\$19,490.00	1000	\$0.05	\$5.00	1000	\$0.06	\$6.00	1000	"No Bid"	\$	1000	\$0.15	\$150.00	1000	\$9.20	\$92.00	1000	\$0.07	\$7.00				
1.11	5/16" #24 Cherry Metal Aluminum Barbs (bars)	100	\$0.36	\$36.00	100	"No Bid"	\$	100	\$40.00	\$4,000.00	100	\$58.00	\$5,800.00	100	\$43.18	\$4,318.00	100	\$0.24	\$24.00	100	\$0.30	\$30.00	100	"No Bid"	\$	100	\$0.50	\$50.00	100	\$48.80	\$4,880.00	100	\$0.35	\$35.00				
1.12	1/8" #10 Corner Bolt with Jam Nut (bolts)	100	\$0.95	\$95.00	100	"No Bid"	\$	100	\$45.00	\$4,500.00	100	\$67.50	\$6,750.00	100	\$63.11	\$6,311.00	100	\$0.44	\$44.00	100	\$0.50	\$50.00	100	"No Bid"	\$	100	\$1.20	\$120.00	100	\$54.00	\$5,400.00	100	\$0.65	\$65.00				
1.13	Series 'B' Letter/Numbers "2" pk 24	24	\$4.38	\$105.12	24	"No Bid"	\$	24	\$135.60	\$4,638.00	24	\$159.50	\$4,680.00	24	\$14.90	\$444.00	24	\$6.98	\$167.52	24	\$0.30	\$7.20	24	Pkg	"No Bid"	\$	24	"No Bid"	\$	24	\$0.50	\$12.00	24	\$4.68	\$112.32	24	\$5.50	\$132.00
1.14	Series 'B' Letter/Numbers "4" pk 24	24	\$7.20	\$172.80	24	"No Bid"	\$	24	\$238.80	\$7,164.00	24	\$24.80	\$595.20	24	\$24.80	\$595.20	24	"No Bid"	\$	24	\$8.38	\$201.12	24	\$0.50	\$12.00	25	Pkg	"No Bid"	\$	24	"No Bid"	\$	24	\$0.50	\$12.00	24	\$8.12	\$194.88
<b>Total Bid Group 1</b>			<b>\$21,834.32</b>			<b>\$326.46</b>		<b>\$16,362.91</b>		<b>\$25,637.41</b>		<b>\$19,145.66</b>	<b>\$19,159.61</b>		<b>\$21,047.3</b>																							
2.0	Regulatory Sign Material (High Prismatic 0.880 aluminum sign blank) (1 dozen of each)																																					
2.1	MUTCD CODE R1-1 Stop Sign 30x30 Black on White	12	\$22.63	\$271.56	12	\$33.79	\$405.48	12	"No Bid"	\$	12	\$29.90	\$358.80	12	\$29.92	\$359.04	12	\$26.40	\$316.80	12	\$24.50	\$294.00	12	\$36.19	\$434.28	12	\$32.83	\$393.96	12	\$53.84	\$646.08	12	\$32.56	\$390.72	12	\$22.43	\$269.16	
2.2	R2-1 Yield Sign 30x30 Black on White	12	\$12.84	\$154.08	12	\$22.02	\$264.24	12	\$22.02	\$264.24	12	\$24.46	\$293.52	12	\$24.46	\$293.52	12	\$20.20	\$242.40	12	\$22.18	\$266.16	12	\$28.68	\$344.16	12	\$26.37	\$316.44	12	\$39.14	\$469.68	12	\$33.14	\$397.68				
2.3	R2-1 Speed Limit Sign 18x24 Black on White	12	\$11.67	\$140.04	12	\$18.01	\$216.12	12	"No Bid"	\$	12	\$14.82	\$177.84	12	\$17.24	\$206.88	12	\$14.93	\$179.16	12	\$12.45	\$149.40	12	\$17.37	\$208.44	12	\$23.50	\$282.00	12	\$27.04	\$324.48	12	\$27.04	\$324.48				
2.4	R5-1 Do Not Enter 30x30 Red on White	12	\$24.31	\$291.72	12	\$33.79	\$405.48	12	"No Bid"	\$	12	\$30.88	\$370.56	12	\$26.40	\$316.80	12	\$26.40	\$316.80	12	\$26.90	\$322.80	12	\$36.19	\$434.28	12	\$34.36	\$412.20	12	\$56.36	\$676.32	12	\$38.28	\$459.36				
2.5	R5-1a Wrong Way 30x30 Red on White	12	\$23.34	\$280.08	12	\$32.65	\$391.80	12	"No Bid"	\$	12	\$29.64	\$355.68	12	\$29.00	\$348.00	12	\$25.50	\$306.00	12	\$24.30	\$291.60	12	\$34.74	\$416.88	12	\$33.50	\$402.00	12	\$53.71	\$644.52	12	\$36.75	\$441.00				
2.6	R6-1 One Way Sign 18x24 Black on White	12	\$11.67	\$140.04	12	\$18.01	\$216.12	12	"No Bid"	\$	12	\$14.82	\$177.84	12	\$17.24	\$206.88	12	\$14.93	\$179.16	12	\$12.45	\$149.40	12	\$17.37	\$208.44	12	\$23.50	\$282.00	12	\$27.04	\$324.48	12	\$27.04	\$324.48				
2.7	R6-2 No Parking Sign 18x18 Red on White	12	\$6.13	\$73.56	12	\$18.01	\$216.12	12	"No Bid"	\$	12	\$7.41	\$88.92	12	\$14.27	\$171.24	12	\$9.77	\$117.24	12	\$6.60	\$79.20	12	\$8.69	\$104.28	12	\$18.13	\$217.56	12	\$18.13	\$217.56							
2.8	R6-2a No Parking Sign 18x24 Red on White	12	\$11.75	\$141.00	12	\$18.01	\$216.12	12	"No Bid"	\$	12	\$14.82	\$177.84	12	\$17.24	\$206.88	12	\$14.93	\$179.16	12	\$12.45	\$149.40	12	\$17.37	\$208.44	12	\$23.50	\$282.00	12	\$27.04	\$324.48	12	\$27.04	\$324.48				
2.9	R8-1 Road Closure Sign 30x30 Black on Yellow	12	\$11.67	\$140.04	12	\$18.01	\$216.12	12	"No Bid"	\$	12	\$14.82	\$177.84	12	\$17.24	\$206.88	12	\$14.93	\$179.16	12	\$12.45	\$149.40	12	\$17.37	\$208.44	12	\$23.50	\$282.00	12	\$27.04	\$324.48	12	\$27.04	\$324.48				
2.10	R11-2 Weight Limit Sign 18x24 Black on Yellow	12	\$11.67	\$140.04	12	\$18.01	\$216.12	12	"No Bid"	\$	12	\$14.82	\$177.84	12	\$17.24	\$206.88	12	\$14.93	\$179.16	12	\$12.45	\$149.40	12	\$17.37	\$208.44	12	\$23.50	\$282.00	12	\$27.04	\$324.48	12	\$27.04	\$324.48				
<b>Total Bid Group 2</b>			<b>\$1,809.36</b>		<b>\$3,123.72</b>		<b>\$0.00</b>		<b>\$2,330.04</b>		<b>\$2,706.48</b>		<b>\$2,224.92</b>		<b>\$1,953.96</b>		<b>\$2,726.88</b>		<b>\$3,692.16</b>		<b>\$4,216.68</b>		<b>\$2,792.40</b>		<b>\$1,792.92</b>													
3.0	Warning Sign Material (High Prismatic 0.880 aluminum sign blank) (1 dozen of each)																																					
3.1	W1-1 Turn Horizontal Alignment Road Sign 30x30 Black on Yellow	12	\$24.31	\$291.72	12	\$40.28	\$483.36	12	"No Bid"	\$	12	\$30.88	\$370.56	12	\$29.57	\$354.84	12	\$26.40	\$316.80	12	\$26.90	\$322.80	12	\$36.19	\$434.28	12	\$34.77	\$417.24	12	\$56.36	\$676.32	12	\$38.63	\$463.56				
3.2	W1-2 Curve Horizontal Alignment Road Sign 30x30 Black on Yellow	12	\$24.31	\$291.72	12	\$40.28	\$483.36	12	"No Bid"	\$	12	\$30.88	\$370.56	12	\$29.57	\$354.84	12	\$26.40	\$316.80	12	\$26.90	\$																