



BID TABULATION FORM

BID DATE; Thursday December 6, 2012

BID FOR; Deicing Materials

BID NUMBER; **RFB# 201211-201**

Responses listed in order by which bids were received.

VENDOR	ITEM	EST. QUANTITY	BID PRICE	TOTAL BID PRICE
SICALCO, LTD. Hinsdale, Illinois	Sodium Chloride (Rock Salt)	2000 Tons	NO BID	NO BID
	Calcium Chloride	20,000 Gallons	.9094 per gal.	\$18,187.39
GUNTHER SALT CO. St. Louis, Missouri	Sodium Chloride (Rock Salt)	2000 Tons	\$99.25 per ton	\$198,500.00
	Calcium Chloride	20,000 Gallons	NO BID	NO BID
CARGILL DEICING TECH. North Olmsted, Ohio	Sodium Chloride (Rock Salt)	2000 Tons	\$78.56 per ton	\$157,120.00
	Calcium Chloride	20,000 Gallons	NO BID	NO BID
NORTH AMERICAN SALT CO. Overland Park, Kansas	Sodium Chloride (Rock Salt)	2000 Tons	\$98.55 per ton	\$197,100.00
	Calcium Chloride	20,000 Gallons	NO BID	NO BID
SCOTWOOD INDUSTRIES, INC Overland Park, Kansas	Sodium Chloride (Rock Salt)	2000 Tons	\$125.00 per ton	\$250,000.00
	Calcium Chloride	20,000 Gallons	.836 per gal.	\$16,720.00
BINGHAM SAND & GRAVEL Treece, Kansas	Sodium Chloride (Rock Salt)	2000 Tons	\$80.00	\$160,000.00
	Calcium Chloride	20,000 Gallons	NO BID	NO BID

Thursday December 6, 2012: The Taney County Commission met in reference to the above listed RFB. After opening responses from the above listed companies a motion was made to allow a time for a thorough review of all information packages as received from each by Randy Haes of the Taney County Road & Bridge Department. The Commission requested that after said review a recommendation be made on Monday December 10, 2012.

Subsequent to a thorough review of all the detailed pricing offered, a recommendation was made to award this RFB as follows;

The two lowest bidders on each item and then the next two low bidders as "Back-Up". If a vendor cannot produce or deliver the product within the time they indicated on their Bid Response we will choose the next vendor. **Cargill** for rock salt with Bingham as "Back-Up". **Scotwood Industries** for calcium chloride with Sicalco as "Back-Up".

Delivery, or failure to deliver as indicated within all Bid Responses, is governed by items #6 thru #9 within standard terms and conditions included in the Bid on page #6.

The Taney County Commission made a motion to award as such and it passed unanimously.

Thank you.

Ron Erickson,
Director of Purchasing
Taney County Missouri
December 10, 2012