







## BID TABULATION FORM

BID AWARD DATE; Monday September 26, 2011

BID FOR; County Uniforms

BID NUMBER; RFB# 201108-149

DESCRIPTION	QUANTITY	CURRENT # EMPLOYEES USING (APPROX.)	NOTES	PRICE PER EMPLOYEE: 	PRICE PER EMPLOYEE: 	PRICE PER EMPLOYEE: 	PRICE PER EMPLOYEE: 
Work Shirts							
Work Pants							
Jacket (Normally 2)	11 Sets	3		<b>\$4.84</b>	<b>\$4.27</b>	<b>\$3.85</b>	<b>\$5.00</b>
Work Shirts							
Jeans			Most employees prefer jeans.				
Jacket (Normally 2)	11 Sets	57		<b>\$5.06</b>	<b>\$4.80</b>	<b>\$4.30</b>	<b>\$5.25</b>
Work Shirts							
Overalls							<b>Overalls NOT Available</b>
Jacket (Normally 2)	11 Sets	22		<b>\$5.72</b>	<b>\$6.14</b>	<b>\$5.83</b>	<b>\$N/A</b>
Work Shirts							
Carpenter Pants							
Jacket (Normally 2)	11 Sets	Open		<b>\$5.06</b>	<b>\$5.15</b>	<b>\$4.45</b>	<b>\$6.25</b>
<b>MATS</b>							
3 x 4 (Black or Gray)	8	N/A	Weekly	<b>\$2.50 ea.</b>	<b>\$1.75 ea.</b>	<b>\$1.00 ea.</b>	<b>\$1.50 ea.</b>
3 x 10 (Black or Gray)	5	N/A	Weekly	<b>\$4.50 ea.</b>	<b>\$4.00 ea.</b>	<b>\$2.75 ea.</b>	<b>\$3.25 ea.</b>
4 x 6 (Black or Gray)	1	N/A	Monthly (AIRPORT)	<b>\$8.75 ea.</b>	<b>\$2.65 ea.</b>	<b>\$2.50 ea.</b>	<b>\$7.50 ea.</b>
<b>SHOP TOWELS</b>							
Red	375	N/A	Weekly	<b>\$1.10 ea.</b>	<b>\$0.06 ea.</b>	<b>\$0.05 ea.</b>	<b>\$0.09 ea.</b>
<b>ADDITIONAL CHARGES</b>							
Set Up Charge				-0-	(Waived 1 <sup>st</sup> 30 Days)	N/A	\$0.50 (Per Piece)
Name Emblems				\$0.50 (Waived 1 <sup>st</sup> 30 Days)	\$0.75	\$0.50	\$1.00 (Per Piece)
Dept. Emblem				\$0.75 (Waived 1 <sup>st</sup> 30 Days)	\$2.00	\$0.75	\$2.00 (Per Piece)
Size Changes				-0-	N/A	N/A	Emblem Only
Preparation Fees				-0-	\$0.50	N/A	?
Service Fees (weekly)				\$1.95 (Per Stop)	\$1.00	\$1.50 (Per Inv.)	\$7.95
Service Fees (monthly)				\$1.95 (Per Stop)	N/A	\$1.50 (Per Inv.)	?
Yearly Increases				3% on Anniversary Date	?	?	2% on Anniversary Date
Avg. Weekly Cost				<b>\$479.81</b>	<b>\$469.64</b>	<b>\$415.16</b>	<b>\$510.00</b>
Misc. Notes...				Included Schedule		No Narrative	

Recommendation / Award: Subsequent to a thorough review of all submitted proposals and the completion of the above table, other employees who use this service were conferred with after which the following consensus was reached. First we eliminated Ameripride due to the fact that they do NOT offer overalls and their pricing is noticeably higher at first glance. Next Aramark was eliminated despite the fact that they appear to be the lowest on first glance, due to the fact that they did NOT supply any form of a required written narrative per the RFB – to explain their replacement process. The remaining Bidders are Cintas and Unifirst. Responses from both are very close but the unanimous consensus is a recommendation that we stay with Cintas who has been our current provider. The main reason of which would be that we will avoid the costs and time delay to have name and department emblems / embroidery work done by switching. We anticipated those costs prior to the Bid and would consider switching only if the overall savings were great enough to offset them. Although Cintas is slightly higher than the lowest Bid the overall difference will not offset the necessary costs to switch. Also the report back from end users is that Cintas has done a very good job. They know the stops and are always on time. **After a brief discussion the Taney County Commission voted unanimously to award a 3 year contract to Cintas.** Thank you.

Ron Erickson,  
Purchasing Dept.  
Taney County Mo.  
September 26, 2011