



## BID AWARD INFORMATION

BID DATE; Wednesday July 13, 2016

BID FOR; Janitorial Supplies

BID NUMBER; **RFB# 201606-344**

**Wednesday July 13, 2016:** Ten (10) packages were received from ten (10) different Vendors in response to this RFB. After opening all packages we set aside a time period for a thorough review of all information received, by Renee Brusca, Director of Buildings & Grounds. An agenda request was made and approved to deliver a recommendation for award to the Taney County Commission on Monday July 25, 2016.

**Monday July 25, 2016:** Within this request for bid we asked for price bid responses on 72 different items (+/-). Many Vendors only responded to specific items they specialize in. As such it would be counter-productive for us to recommend only one Vendor; in fact such a recommendation would not be in the best interest of Taney County. Therefore after a complete and thorough review Renee Brusca recommended that the six (6) Vendors listed below be awarded, based on several factors including pricing they submitted for supplying various janitorial supplies.

<b>AWARDED VENDORS</b> <i>(Alphabetically)</i>	<b>CITY / STATE</b>
Hillyard, Inc.	Springfield, Mo.
Industrial Soap Company	St. Louis, Mo.
Kee Wes	Springfield, Mo.
Memco, Inc.	Hollister, Mo.
Pippen	Harrison, Ar.
Veritiv, Inc.	Edwardsville, Ks.

Pricing alone was not the final determination for award. Minimum order requirements, delivery time/methods, existing equipment accommodations, as well as product quality were all factors also considered before award recommendations. We cannot stock pile large quantities which was a consideration. These factors do not specifically appear in the attached spreadsheet. Said sheet as completed by Renee, lists details for all submitted bid prices, per item, from all ten (10) Vendors. Highlighted areas indicate awarded items using the "lowest or best" rule process as allowed by state statute.

A motion was made to award as recommended to the above six (6) Vendors, and the Taney County Commission voted unanimously to do so. A subsequent 24 month agreement, with a 12 month extension option thereafter, will soon be issued for each Vendor.

Thank you.

Ron Erickson,  
Director of Purchasing  
Taney County Missouri  
July 25, 2016

Janitorial Supplies Bid  
RFB#201606-344  
Bid Pricing Results 7/25/16

Awarded Items are Highlighted

BY; Renee Brusca  
Buildings & Grounds Super.

2 Ply Toilet Paper						
			Volume		Bid Price	
Kee Wes			Case		29.1	
Pippen Wholesale			Case		33.57	
Veritiv			Case		42.27	
Central Poly Corp.			Case		NA	
Industrial Soap Co.			Case		34.38	
Interbo Packaging			Case		NA	
All American Poly			Case		NA	
ICS Jail Supplies			Case		45.7	
Hillyard, Inc.			Case		32.63	
Memco, Inc.			Case		27.88	
Centerpull Hand Towels						
			Volume		Bid Price	
Kee Wes			Case		NA	
Pippen Wholesale			Case	38.69	6 rolls @ 1000 ft.	
Veritiv			Case		26.9	
Central Poly Corp.			Case		NA	
Industrial Soap Co.			Case	23.69	6 rolls @ 800 ft.	
Interbo Packaging			Case		NA	
All American Poly			Case		NA	
ICS Jail Supplies			Case		NA	
Hillyard, Inc.			Case	25.88	6 rolls @ 600 ft.	
Memco, Inc.			Case	28.3	6 rolls @ 800 ft.	
Natural Hand Towels						
Kee Wes			Case		19.36	6 Rolls
Pippen Wholesale			Case	64.85	12 Rolls @ 625 ft.	
Veritiv			Case		NA	
Central Poly Corp.			Case		32.8	
Industrial Soap Co.			Case	48.77	12 Rolls @ 625 Ft.	
Interbo Packaging			Case		NA	
All American Poly			Case		NA	
ICS Jail Supplies			Case		NA	
Hillyard, Inc.			Case	21	6 Rolls @ 800 Ft.	
Memco, Inc.			Case		NA	















































<b>Percentage Rate Discount on Other Items Received</b>						
Kee Wes						30 % Off List
Pippen Wholesale						NA
Veritiv						30 % Off List
Central Poly Corp.						NA
Industrial Soap Co.						42%
Interbo Packaging						50%
All American Poly						10%
ICS Jail Supplies				5%	\$500 Minimum on all orders	
Hillyard, Inc.						NA
Memco, Inc.						NA
<b>Minimum Order Delivery Charge</b>						
Kee Wes						75
Pippen Wholesale						NA
Veritiv						350
Central Poly Corp.						NA
Industrial Soap Co.						175
Interbo Packaging						NA
All American Poly						500
ICS Jail Supplies						500
Hillyard, Inc.						NA
Memco, Inc.						NA
<b>Delivery Charges on orders Below Minimum</b>						
Kee Wes						5
Pippen Wholesale						NA
Veritiv						50
Central Poly Corp.						NA
Industrial Soap Co.						25.00/ Order Below Minimum
Interbo Packaging						NA
All American Poly						Shipping Charges Only
ICS Jail Supplies						NA
Hillyard, Inc.						NA
Memco, Inc.						NA



