



BID TABULATION FORM

BID DATE; Thursday July 19, 2012

BID FOR; Mail Services

BID NUMBER; **RFB# 201206-186**

RESPONSES RECEIVED (Company)	RESPONSE NUMBER	ESTIMATED COST LISTED ON BID RESPONSE	NOTES
The Master's Touch – Spokane, Wa.	1	\$24,450.00	Uncertain Average on some items?
Ozark Mailing Service – Springfield, Mo.	2	\$28,570.00	Firm Average.

Thursday July 19, 2012: The Taney County Commission met in reference to the above listed RFB. After opening responses from the above listed companies a motion was made to allow a time for a thorough review of both information packages as received from each by Taney County Collector Sheila Wyatt. The Commission requested that after said review a recommendation be made.

Subsequent to a thorough review of all the detailed pricing offered, Sheila Wyatt recommended Ozark Mailing Services, LLC. to be awarded. This recommendation, in our opinion, is governed by the rule of finding what is best for the county, not always the lowest.

A few calls to the other Vendor to resolve uncertainty in their pricing responses, for a few specific mailings, resulted in different pricing from their original Bid Response which added to the uncertainty. Overall the more firm average pricing offered by Ozark Mailing Services, combined with numerous local references, and our opinion that their system could end up costing less – with less risk, resulted in selecting them for recommendation. As the Director of Purchasing I agreed with this recommendation which we submitted to the Taney County Commission. A motion was made to award as such and it passed unanimously.

Thank you.

Ron Erickson,
Director of Purchasing
Taney County Missouri
August 9, 2012